



TENDER NOTICE

**PROCUREMENT OF AUTOCLAVES (FLOOR STANDING STEAM STERILIZERS
AND WATER DISTILLERS**

Amref Health Africa in Kenya

TENDER NO. AMREF/07/10/2020/011

LOT 2 -WATER DISTILLERS

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PART A: TECHNICAL REQUIREMENTS

SECTION 1 Invitation to Tender

1. Amref Health Africa in Kenya invites sealed bids from eligible candidates for procurement of **40 litre capacity Autoclaves (Floor Standing Steam Sterilizers and Water Distillers)**

In addition, the bidder(s) should;

- Train the users and Technical Teams(preferably Biomedical Engineers)in a day to day maintenance of the autoclaves in all health facilities
 - Provide documentation for all necessary procedures
 - Provide a draft Support and Maintenance Service Level Agreement (SLA)
2. Interested eligible bidders may obtain further information from the Amref Health Africa website www.amref.org
 3. Complete sets of tender documents can be downloaded from Amref Health Africa in Kenya website; <http://amref.org/ways-to-give/tenders/> by interested bidders upon payment of non-refundable fee of Ksh.2,000. The payment should be made through the following Bank account(s): **Kenya Commercial Bank, Kipande House Branch, Account No: 1111429243 OR National Bank of Kenya, Wilson Branch, Account No: 01020058235400.**
 4. Candidates will then attach the original banking slips to the tender documents as proof of purchase.
 5. All Tenders must be accompanied by a **tender security of 2%** of the total tender price in the form of a bank guarantee from a reputable bank (bid bonds from insurance companies will NOT be accepted) and must be delivered with the Tender Documents.
 6. Completed tender documents for preliminary and technical requirements are to be enclosed in a plain envelope marked with the tender reference number and tender name. **The financial bid should be in a separate envelope marked with the tender reference number and tender name. The financial bid will only be opened for those bidders who will have qualified in the technical evaluation.** Please note that only one complete tender document is required (Do not provide additional copies). Tenders must be delivered to the address below not later than **Wednesday 21st October 2020 at 12noon**
 7. Tenders should be dropped at the **Amref Health Africa in Kenya -KCO Tender Box** at the **Main Reception**. Tenders will be opened at **12 noon** on the closing date in the presence of the Tenderers' representatives who choose to attend at the Amref Health Africa in Kenya Large Lecture room. Electronic bidding will not be permitted. Late tenders will be rejected.
 8. Prices quoted should be inclusive of VAT and all other applicable taxes and must be in Kenya Shillings and shall remain valid for 60 days from the closing date of the tender. The prices should be broken down as follows:
 - (i) Unit cost: _____
 - (ii) 14% VAT: _____

- (iii) Other applicable taxes: _____
- (iv) TOTAL Cost: _____

SECTION 2 Instructions to Tenderers

2.1 Eligible Tenderers.

- 2.1:1 This Invitation for Tender is open to all eligible tenderers.
- 2.1:2 Tenderers shall not be under a declaration of ineligibility for corrupt or fraudulent practices.
- 2.1:3 Bidders whose bids are wrongly marked/ labelled shall be disqualified.

2.2 Cost of tendering.

- 2.2.1 The tenderer shall bear all costs associated with the preparation and submission of its bid. Amref Health Africa in Kenya or its agents, will under no circumstance be responsible or liable for those costs regardless of the conduct or outcome of the tendering process.

2.3 Specific Instructions

- 2.3.1 The tender document **should have page numbers (All pages in the document including brochures and any other attachments should be serially paginated)**
- 2.3.2 The document should be clearly arranged with separators and bound

2.4 Amendment of documents

- 2.4:1 At any time prior to the deadline for submission of tenders, Amref Health Africa for any reasons, whether at its initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendments.
- 2.4:2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 2.4:3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, Amref Health Africa at its discretion may extend the deadline for the submission of tenders.

2.5 Tender Prices and Currencies

- 2.5:1 The tenderer shall indicate on the appropriate Price Schedule the **unit prices inclusive of all taxes and the total tender price** of the items it proposes to purchase under the contract.
- 2.5:2 Prices quoted by the tenderer shall be fixed during the tender validity period and not subjected to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.
- 2.5:3 The price quoted shall be in **Kenya Shillings**.

2.6 Validity of Tenders

- 2.6:1 Tenders shall remain valid for 60 days or as specified in the appendix to instruction to tenderers after date of tender opening prescribed by Amref Health Africa, pursuant to paragraph 2.10. Tender valid for a shorter period shall be rejected by Amref Health Africa as non-responsive.
- 2.6:2 In exceptional circumstances, Amref Health Africa may solicit the tenderers consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tenderer may refuse the request. A tenderer granting the request will not be required nor permitted to modify its tender.

2.7 Sealing and Marking of tenders

- 2.7:1 The tenderer shall seal the tender and mark it with the number and name of the tender and **“DO NOT OPEN BEFORE” 12 noon, on Wednesday 21st October, 2020.**

2.8 Deadline for Submission of Tenders

- 2.8:1 Tenders must be received by Amref Health Africa at the address specified not later

than **12 noon, on Wednesday 21st October, 2020.**

2.9 Modification of Tenders

- 2.9:1 The tenderer may modify or withdraw its tender after the tender's submission provided that written notice of the modification, including substitution of withdrawal of the tenders, is received by Amref Health Africa prior to the deadline prescribed for submission of tenders.
- 2.9:2 The tenderer modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.10:1. A withdrawal notice may be sent by email but followed by a signed confirmation copy, postmarked no later than the deadline for submission of tender
- 2.9:3 No tenderer may be notified after the deadline for submission of tenders.

2.10 Withdrawals of tender

- 2.10:1 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer.

2.11 Opening of tenders

- 2.11:1 Amref Health Africa will open all tenders in the presence of tenderers' representatives who choose to attend at **12 noon, on Wednesday 21st October, 2020.**

and in the location specified in the tender. The tenderers or representatives who are present shall sign a register evidencing their attendance.

- 2.11:2 The tenderers' names, tender modifications or withdrawals, and the presence or absence of requisite tender deposit and such other details as Amref Health Africa, at its discretion may consider appropriate, will be announced at the opening.
- 2.11:3 Amref Health Africa will prepare a tender opening report.

2.12 Clarification of tenders

- 2.12:1 To assist in the examination, evaluation and comparison of tenders Amref Health Africa, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 2.12:2 Any effort by the tenderer to influence Amref Health Africa in the tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.13 Evaluation and Comparison of tenders

- 2.13:1 Amref Health Africa will examine the tenders to determine whether they are complete, whether any computation errors have been made, whether required deposits/tender purchase have been furnished, whether documents have been properly signed and whether the tenders are generally in order. After examination a tender that will be determined to be substantially non responsive, will be rejected by Amref Health Africa.
- 2.13:2 Amref Health Africa will evaluate and compare the tenders, which have been determined to be substantially responsive.

2.14 Notification Of Award

- 2.14:1 Prior to the expiration of the period of tender validity, Amref Health Africa will notify the successful tenderer in writing that the tender has been accepted.
- 2.14:2 Simultaneously the other tenderers shall be notified that their tenders have been unsuccessful.

2.15 Contacting Amref Health Africa

- 2.15:1 No tenderer shall contact Amref Health Africa on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.15:2 Any effort by a tenderer to influence Amref Health Africa in its decisions on tender evaluation, tender composition, or contract award will result in the rejection of the tenderer's tender.

LEAD AND DELIVERY DETAILS

1. A delivery period should be clearly indicated (month and year).
2. On arrival the supplies should be free from damage. The supplier shall be liable for all losses due to insufficient of unsuitable packing and delivery arrangements, and shall be liable for the cost of returning any unacceptable supplies.
3. The supplies must be free from objectionable matter and any substances that would represent a hazard to health.

(a) Preliminary Evaluation Criteria

Bids will be evaluated based on the below criteria.

Bids **lacking any of the documents** below will be considered as non-responsive and therefore will be eliminated at this stage.

PRELIMINARY EVALUATION OF MANDATORY REQUIREMENTS				
Mandatory Requirements				
No.	Particulars	Marks	Compliant	Non-compliant
1.	Certificate of Incorporation/Certificate of Registration	1 or 0		
2.	Copy of valid KRA Tax Compliance certificate	1 or 0		
3.	Must provide proof of purchase of tender documents by attaching an original bank slip	1 or 0		
4.	Must provide a copy of Valid 2020 business Trading License	1 or 0		
5.	Must provide tender security of 2% of the total tender price from a reputable bank	1 or 0		

6.	Must submit copies of most recent audited financial reports (2017, 2018 and 2019) and must be signed by the auditor and the firms Directors	1 or 0		
7.	Must provide bank statements for the last 12 months (September 2019- August 2020) signed and certified by the bank on every page	1 or 0		
8	Must attach manufacturer's Authorization Letter	1 or 0		

Note: All the above documents numbered 1 to 8 should be packaged and arranged in that order under the preliminary evaluation criteria section of the tender document. Any bid missing any of the above requirements will be considered as non-responsive and therefore will not move to the next evaluation stage.

(b) Technical Evaluation Criteria (Mandatory)

NO	REQUIREMENT	MAX	SCORE
1.	<p>WATER DISTILLER</p> <p>Features: (10marks)</p> <ul style="list-style-type: none"> • Compact and efficient • Good distillate quality, conductivity approx. 2.3 $\mu\text{s/cm}$ at 25 °C • For drainage and cleaning, evaporator is easily accessible by lifting the condenser. • Condenser (cooler) with baffle. Material: stainless steel, material no. 1.4301 • Heating element made of stainless steel, material no. 1.4876 • Thermostatic low water cut-off, to protect the heating element in case of low water • Thermometer to display the temperature of the cooling water • Energy-saving through distillation of the heated cooling water • Distillate withdrawal through drain tube on the front of the unit • Cooling water inlet and outlet on the right-hand side of the unit 	14 or 0 mks	

	<ul style="list-style-type: none"> • Water connection: cooling water inlet 1/2 inch (inner Ø 12.7 mm), cooling water outlet 1/2 inch (inner Ø 12.7 mm) • Degassing of carbon dioxide through vent in the condenser • Main switch with pilot lamp on the front of the unit • Housing electrostatically powder coated with epoxy resin <p>Technical data</p> <ul style="list-style-type: none"> • Capacity: 4L/Hr • Cooling water requirement: Approx. 40L • Exterior dimensions: 280 x 250 x 490 (W x D x H)mm • Power Supply: 230 V / 50...60 Hz / 3.0 kW • Net Weight: 7.5kg • Gross Weight: 10kg <ul style="list-style-type: none"> • Attach user manual- 2marks • Attach brochure- 2marks 		
2.	Installation, commissioning and training of Technical teams and users (5mks)	5mks	
3.	<p>Work Experience Provide proof of supply of water distillers in the last 5 years (2015 to date) (Attach copies of LPO's and invoices)or contracts</p> <p>0 marks - No Proof of supply of autoclave 1 mark - 1 LPO/Invoice/contract 2 marks - 2 LPOs/Invoice/contract 4 marks - 3 LPOs/Invoices/Contracts 8 marks – 4 LPOs/Invoices/Contracts 10 marks – 5 LPOs/Invoices/Contracts and more</p>	10mks	
4.	<p>Value of supplies of Water distillers (Attach copies of LPO's and invoices)or contracts</p> <p>0 marks - No proof of work experience 5 marks - Evidence of services given upto Kshs.10m 10 marks - Evidence of services given above Ksh.10m</p>	10mks	
5.	<p>Bidders must indicate warranty period.</p> <p>1year only- 2marks</p>	5mks	

	More than 1 year -5marks		
	Total Score	44 mks	
	Only bidders who will score 85% and above in the technical section shall proceed to the next stage of evaluation.		

(c) Financial Evaluation

QTY	Item Description	UNIT COST (IN KSHS)	14% VAT	TOTAL KSHS
33	Water Distillers			

SECTION 3 Confidential Business Questionnaire

You are requested to give the particulars indicated in part 1 and either part 2(a), 2(b) or 2(c) whichever applies to your type of business.

PART 1- GENERAL

Business Name

Location of Business premises:

Country/Town.....

Postal Address

Code Town.....

Tel No.....

E-mail Fax

Nature of Business

Part 2 (a) – INDIVIDUALS

Your Name in full

Nationality Country of Origin

Citizenship details

Phone number Email address

Postal address Postal code

PART 2 (b) – PARTNERSHIP

Name	Nationality	Citizenship Details	Shares
1.
2.
3.
4. Phone number Email address			
Postal address Postal code			

PART 2 (c) – REGISTERED COMPANY

Public or Private

State the nominal and issue capital of the company.....

Nominal Ksh

Issued Ksh

Give details of all directors as follows:

	Name	Nationality	Citizenship Details	Shares
1.
2.
3.

Phone number Email address

Postal address Postal code

TENDER SECURITY FORM

TENDER No. AMREF/07/10/2020/011

PROCUREMENT OF AUTOCLAVES 40 LITRES AND WATER DISTILLERS

To: Amref Health Africa in Kenya

WHEREAS [*insert: name of Tenderer*] (hereinafter called “the Tenderer”) has submitted its tender dated [*insert: date of tender*] for the performance of the above-named Contract (hereinafter called “the Tender”)

KNOW ALL PERSONS by these present that WE [*insert: name of bank*] of [*insert: address of bank*] (hereinafter called “the Bank”) are bound unto [*insert: name of Purchaser*] (hereinafter called “the Purchaser”) in the sum of: [*insert: amount*], for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors and assigns by these presents.

Sealed with the Common Seal of the said Bank this [*insert: number*] day of [*insert: month*], [*insert: year*].

THE CONDITIONS of this obligation are the following:

1. If, after the tender submission deadline, the Tenderer
 - i. withdraws its tender during the period of tender validity specified by the Tenderer in the Tender Form, or
 - ii. does not accept the Purchaser’s corrections of arithmetic errors in accordance with the Instructions to Tenderers; or
 - iii. does not at all reply to the Purchaser’s requests for clarification
2. If the Tenderer, having been notified of the acceptance of its tender by the Purchaser during the period of tender validity
 - (a) Fails or refuses to sign the Contract Agreement when required; or
 - (b) Fails or refuses to issue the performance security in accordance with the Instructions to Tenderers.

We undertake to pay to the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due it, owing to the occurrence of any one of the two above-named CONDITIONS, and specifying the occurred condition or conditions.

This guarantee will remain in full force up to and including [*insert: the date that is 30 days after the period of tender validity*], and any demand in respect thereof must reach the Bank not later than the above date.

For and on behalf of the Bank

Signed: _____ Date: _____

BANK REFERENCES	
BANK HOLDING MAIN ACCOUNT	
Bank name and address	
Branch name	Phone number
Name of account	
Account number	How long open?

COMMERCIAL REFERENCES	
Provide names and contract details of two customers who may be approached to verify your capacity to perform against similar contracts.	
INTERNATIONAL TRADE REFERENCE – CUSTOMER 1	
Name and address	
Activity	Period of relationship
Contact name	Fax no.
Telephone No.	
INTERNATIONAL TRADE REFERENCE – CUSTOMER 2	
Name and address	
Activity	Period of relationship
Contact name	Fax no.
Telephone No.	

DECLARATION

I/We have completed this form (s) accurately at the time of reply and it is agreed that all responses can be substantiated, if requested to do so, any inaccuracy in the information filled herein will lead to disqualification of the tenderer.

For and behalf of:

.....

Name:

Date: Signature

SECTION 4: SCHEDULE OF REQUIREMENTS- WATER DISTILLERS

NO	ITEM SPECIFICATION	UNIT	QTY	REMARKS
1.	<p>WATER DISTILLERS</p> <p>Features:</p> <ul style="list-style-type: none"> • Compact and efficient • Good distillate quality, conductivity approx. 2.3 $\mu\text{s} / \text{cm}$ at 25 °C • For drainage and cleaning, evaporator is easily accessible by lifting the condenser. • Condenser (cooler) with baffle. Material: stainless steel, material no. 1.4301 • Heating element made of stainless steel, material no. 1.4876 • Thermostatic low water cut-off, to protect the heating element in case of low water • Thermometer to display the temperature of the cooling water • Energy-saving through distillation of the heated cooling water • Distillate withdrawal through drain tube on the front of the unit • Cooling water inlet and outlet on the right-hand side of the unit • Water connection: cooling water inlet 1/2 inch (inner $\text{\O} 12.7 \text{ mm}$), cooling water outlet 1/2 inch (inner $\text{\O} 12.7 \text{ mm}$) • Degassing of carbon dioxide through vent in the condenser • Main switch with pilot lamp on the front of the unit • Housing electrostatically powder coated with epoxy resin <p>Technical data</p> <ul style="list-style-type: none"> • Capacity: 4L/Hr • Cooling water requirement: Approx. 40L • Exterior dimensions: 280 x 250 x 490 (W x D x H)mm • Power Supply: 230 V / 50...60 Hz / 3.0 kW • Net Weight: 7.5kg 	NO	33	

	<ul style="list-style-type: none">• Gross Weight: 10kg• Attach user manual• Attach brochure			
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**SECTION 5: DELIVERY, INSTALLATION, TRAINING AND COMMISSIONING
SCHEDULE**

The successful bidder shall deliver water distillers in the 33 health facilities named here below;

	County	Health Facility Name
1	Baringo	Kabarnet County Referral Hospital
2	Bomet	Longisa County Referral Hospital
3	Bungoma	Bungoma County Referral Hospital
4	Busia	Busia County Referral Hospital
5	Elgeyo Marakwet	Iten County Referral Hospital
6	Garisa	Garissa County Referral Hospital
7	Homa Bay	Homa Bay County Referral Hospital
8	Isiolo	Isiolo County Referral Hospital
9	Kajiado	Kajiado County Referral Hospital
10	Kakamega	Kakamega County Referral Hospital
11	Kirinyaga	Kerugoya County Referral Hospital
12	Kisii	Kisii Level 5 County Referral Hospital
13	Kitui	Kitui County Referral Hospital
14	Kwale	Kwale County Referral Hospital
15	Laikipia	Nanyuki County Referral Hospital
16	Machakos	Machakos County Referral Hospital
17	Makueni	Makueni County Referral Hospital
18	Mandera	Mandera County Referral Hospital
19	Nandi	Kapsabet County Referral Hospital
20	Narok	Narok County Referral Hospital
21	Nyamira	Nyamira County Referral Hospital
22	Nyandarua	Olkalou County Referral Hospital
23	Nyeri	Nyeri County Referral Hospital
24	Taita Taveta	Moi Voi County Referral Hospital
25	Tharaka Nithi	Chuka County Referral Hospital
26	Trans Nzoia	Kitale County Referral Hospital
27	Turkana	Lodwar County Referral Hospital
28	Uasin Gishu	Huruma County Referral Hospital
29	Uasin Gishu	Moi Teaching Referral Hospital
30	Vihiga	Vihiga County Referral Hospital
31	Wajir	Wajir County Referral Hospital
32	West Pokot	Kacheliba County Referral Hospital
33	Tana River	Holla County Referral Hospital

PART B: FINANCIAL REQUIREMENT

SECTION 6: PRICE SCHEDULE

ITEM	UNIT	QTY	UNIT PRICE KSHS	VAT	OTHER TAXES	TOTAL KSHS	REMARKS
Water Distillers	No	33					

Note. In case of discrepancy between the unit price and total, the unit price shall prevail.

Currency	GRAND TOTAL BID PRICE (SUM OF LOTS) KSHS	In Figures
		In Words
Bidder's Name and Address	Date	Signature and Stamp

Note: Indicate breakdown of all taxes