



EXPRESSION OF INTEREST

**DESIGN, SUPPLY, INSTALLATION, TESTING, COMMISSIONING AND
TRAINING OF, 93±3% PURITY PLC AIDED, PSA TECHNOLOGY-
BASED MEDICAL OXYGEN GENERATING PLANT IN 22 HEALTH
FACILITIES**

AMREF HEALTH AFRICA IN KENYA

TENDER NO. AMREF/27/07/2022/009

LOT NUMBER FOUR (4)

LAMU & TANA RIVER COUNTIES

Table of Contents

PART A: TECHNICAL REQUIREMENTS3

SECTION 1: Invitation to Tender 3

SECTION 2: Instructions to Tenderers..... 5

SECTION 3: Eligibility Requirements and Technical Specifications..... 9

SECTION 4: Confidential Business Questionnaire 15

PART 1 - General 15

Part 2 (a) – Individuals 15

PART 2 (b) – Partnership 15

PART 2 (c) – Registered Company 15

SECTION 5: Certificate of Site Assessment 17

SECTION 6: References..... 18

SECTION 7: Schedule of requirements 19

PART B ESTIMATED COST OF PROPOSAL20

SECTION 1 Estimated Cost.....20

SECTION 2 Delivery leadtime20

DECLARATION 21

PART A: TECHNICAL REQUIREMENTS

SECTION 1: Invitation to Tender

1. Amref Health Africa invites sealed proposals from eligible candidates for the design, supply, installation, testing, commissioning and training of, 93±3% purity, PSA technology-based medical oxygen generating plant in various health facilities.
2. This is a two-stage tendering process:

Stage 1 - Submission of Preliminary and Technical Proposal.

In this stage successful shortlisted proposals will be sent a Terms of Reference (TOR) to respond to with specific details of the final technical solution required by Amref Health Africa.

Stage 2 - Submission of Financial Proposal based on the final technical solution requirements.

After evaluation of the bids, there will be contract negotiation for the final award with the successful bidders.

3. The tender targets 22 health facilities in five lots as listed below;

Lot No	County	Facility Name	QTY	UOM
1	Wajir	Wajir County Referral Hospital	1	Plant
	Garissa	Ijara Sub County Hospital	1	Plant
	Mandera	Mandera County Referral Hospital	1	Plant
	Mandera	Elwak District Hospital	1	Plant
	Mandera	Banisa Sub county Hospital	1	Plant
2	Baringo	Kabartonjo SCH	1	Plant
	Baringo	Chemolingot SCH	1	Plant
	Turkana	Kapedo Sub County Hospital	1	Plant
	Turkana	Lokitaung Sub County Hospital	1	Plant
	West Pokot	Sigor Sub County hospital	1	Plant
	West Pokot	Kacheliba District Hospital	1	Plant
3	Laikipia	Rumuruti District Hospital	1	Plant
	Samburu	Samburu county referral hospital	1	Plant
	Samburu	Wamba Health Centre	1	Plant
	Marsabit	Kalacha Sub County Referral Hospital	1	Plant
	Marsabit	Laisamis Sub county Referral Hospital	1	Plant
4	Lamu	Faza sub county hospital	1	Plant
	Lamu	Mpeketoni sub county hospital	1	Plant
	Tana River	Ngao Sub district hospital	1	Plant
5	Garissa	Bura district hospital Garissa	1	PSA Plant + Filling Station
	Garissa	Dadaab Sub County Hospital	1	PSA Plant + Filling Station

	Kwale	Lunga lunga sub county hospital	1	PSA Plant + Filling Station
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4. **This tender document is only for Lot Number Four (4).**
5. Interested eligible candidates may obtain further information from the **Amref Health Africa website www.amref.org**
6. Complete sets of tender documents can be downloaded from Amref Health Africa website; <http://amref.org/ways-to-give/Proposals/> by interested bidders upon payment of non-refundable fee of Ksh.2,000 **PER LOT**. The payment should be made through the following Bank account(s): **Kenya Commercial Bank, Kipande House Branch, Account No: 111429243 OR National Bank of Kenya, Wilson Branch, Account No: 01020058235400.**
7. Candidates will then attach the original banking/deposit slip to the tender documents as proof of purchase. Candidates interested in buying **all lots Must** pay for the lots separately and attach the original banking/deposit slips respectively.
8. Completed proposals for preliminary and technical requirements are to be enclosed in a plain envelope (**each LOT in a separate envelope**) marked with the tender reference number and tender name. **Please note that only one complete proposal per lot is required (Do not provide additional copies per lot).**
9. Proposals must be delivered to the address below not later than **Monday 15th August 2022 at 12.00 noon**
10. Proposals should be dropped at the Amref Health Africa - KCO Big Tender Box at the Main Reception. Proposals will be opened at 12 noon on the closing date in the presence of the Tenderers' representatives who choose to attend at the Amref Health Africa Large Lecture room. Electronic bidding will not be permitted. No bids will be accepted after 12 noon on the closing day.
11. Prices quoted should be inclusive of VAT and all other applicable taxes and must be in Kenya Shillings and shall remain valid for 90 days from the closing date of the tender. The prices in your financial cost estimate should be broken down as follows: (Do not key in your financial cost estimate in this section)
 - i. Unit cost per component
 - ii. 16% VAT
 - iii. Other applicable taxes
 - iv. TOTAL Cost

NOTE: Global Fund grants are tax exempt. Bidders will be required to submit quotations inclusive of 16% VAT. Payment(s) to the successful bidder(s) shall be made in total exclusive of VAT and tax exemption certificate will be issued accordingly. Successful applicants shall be required to submit proforma invoice and valid tax compliance certificate upon receipt of LPO for processing of specific VAT exemption certificate.

SECTION 2: Instructions to Tenderers

2.1 Eligible Tenderers.

- 2.1.1 This invitation for tender is open to all eligible tenderers.
- 2.1.2 Tenderers shall not be under a declaration of ineligibility for corrupt or fraudulent practices.

2.2 Cost of tendering.

- 2.2.1 The tenderer shall bear all costs associated with the preparation and submission of its bid. Amref Health Africa or its agents, will under no circumstance be responsible or liable for those costs regardless of the conduct or outcome of the tendering process.
- 2.2.2 **The bidders are expected to undertake site visit and assessment to establish the scope of work. They will need to sign a site visit certificate signed and stamped by the health facility in charge to be attached to their tender.**

2.3 Specific Instructions

- 2.3.1 Bidders must quote for all items and quantities as indicated per Lot in order to qualify for evaluation.
- 2.3.2 The final bound tender document including brochures and any other attachments shall be in English.
- 2.3.3 Bids will be evaluated on a Lot by Lot basis.

2.4 Amendment of documents

- 2.4.1 At any time prior to the deadline for submission of Proposals, Amref Health Africa for any reasons, whether at its initiative or in response to a clarification requested by a prospective tenderer, may modify the tender by amendments.
- 2.4.2 All prospective candidates that have received the tender will be notified of the amendment in writing or by post and will be binding on them.
- 2.4.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their bid, Amref Health Africa at its discretion may extend the deadline for the submission of Proposals.

2.5 Prices and Currencies

- 2.5.2 The tenderer shall indicate on the appropriate Price Schedule, the unit prices inclusive of all taxes and the total tender price of the items proposed to be purchased under the contract.
- 2.5.2 Prices quoted by the tenderer shall be fixed during the tender validity period and not subjected to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.

2.5.3 The price quoted shall be in Kenya Shillings.

2.6 Validity of Proposals

2.6.1 Proposals shall remain valid for 90 days after date of tender opening prescribed by Amref Health Africa, pursuant to paragraph 2.10. Tender valid for a shorter period shall be rejected by Amref Health Africa as non-responsive.

2.6.2 In exceptional circumstances, Amref Health Africa may solicit the tenderers consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tenderer may refuse the request. A tenderer granting the request will not be required nor permitted to modify its tender.

2.7 Sealing and Marking of Proposals

2.7.1 The tenderer shall seal the tender and mark it with the number and name of the tender and **“DO NOT OPEN BEFORE 12 noon on Monday 15th August 2022”**

2.8 Deadline for Submission of Proposals

2.8.1 Proposals must be received by Amref Health Africa at the address specified not later than **12 noon, on Monday 15th August 2022.**

2.9 Modification of Proposals

2.9.1 The tenderer may modify or withdraw its tender after the tender's submission provided that written notice of the modification, including substitution or withdrawal of the Proposals, is received by Amref Health Africa prior to the deadline prescribed for submission of Proposals.

2.9.2 The tenderer modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.10:1. A withdrawal notice may be sent by email but followed by a signed confirmation copy, postmarked no later than the deadline for submission of tender

2.9.3 No tenderer may be contacted after the deadline for submission of Proposals.

2.10 Withdrawals of tender

2.10.1 No tender may be withdrawn in the interval between the deadline for submission of Proposals and the expiration of the period of tender validity specified by the tenderer.

2.11 Opening of Proposals

- 2.11:1 Amref Health Africa will open all Proposals in the presence of tenderers' representatives who choose to attend at 12 noon, on **Monday 15th August 2022**, and in the location specified in the tender. The tenderers or representatives who are present shall sign a register evidencing their attendance.
- 2.11:2 The tenderers' names, tender modifications or withdrawals, and the presence or absence of requisite tender security and such other details as Amref Health Africa, at its discretion may consider appropriate, will be announced at the opening.
- 2.11:3 Amref Health Africa will prepare a tender opening report.

2.12 Clarification of Proposals

- 2.12:1 To assist in the examination, evaluation and comparison of Proposals Amref Health Africa, at its discretion, may ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or Substance of the tender shall be sought, offered, or permitted.
- 2.12:2 Any effort by the tenderer to influence Amref Health Africa in the tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.13 Evaluation and Comparison of the Proposals

- 2.13:1 Amref Health Africa will examine the Proposals to determine whether they are complete, whether any computation errors have been made, whether required securities/tender purchase have been furnished, whether documents have been properly signed and whether the Proposals are generally in order. After examination a tender that will be determined to be substantially non-responsive, will be rejected by Amref Health Africa.
- 2.13:2 Amref Health Africa will evaluate and compare the Proposals, which have been determined to be substantially responsive.
- 2.13:3 Amref Health Africa will notify bidders who will be required to provide samples in good time with specific sample submission details following finalization of the preliminary evaluation.
- 2.13:4 Amref Health Africa will ensure that the submitted samples are catalogued accordingly and correspond to the assigned bid number(s). The tenderers should ensure that all their samples have been captured correctly.

2.14 Notification of Award

2.14:1 Prior to the expiration of the period of tender validity, Amref Health Africa will notify the successful tenderer in writing that the tender has been accepted.

2.14:2 Simultaneously the other tenderers shall be notified that their Proposals have been unsuccessful.

2.15 Appeal Period

2.15:1 Any vendor/service provider who wishes to appeal against the outcome of the tender shall do so in writing within 3 days of the date of the notification/regret letter. Any letter received after the third day shall not be responded to and shall be treated as null and void. Amref Health Africa shall have dispensed with this procurement.

2.16 Contacting Amref Health Africa

2.16:1 No tenderer shall contact Amref Health Africa on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.16:2 Any effort by a tenderer to influence Amref Health Africa in its decisions on tender evaluation, tender evaluation committee, or contract award will result in the rejection of the tenderer's tender.

2.17 Lead time and delivery details

2.17:1 The supplier should be able to deliver all the requirements in the Lot(s) they have quoted for as specified in this tender document.

2.17:2 The supplier should include delivery schedule with lead times.

2.17:3 On arrival the supplies should be free from damage. The supplier shall be liable for all losses due to insufficient or unsuitable packing and delivery arrangements, and shall be liable for the cost of returning any unacceptable supplies.

2.17:4 The supplies must be free from objectionable matter and any substances that would represent a hazard to health.

2.18 Ownership

2.18.1 The medical oxygen plant is expected to remain the property of the health facility.

SECTION 3: Eligibility Requirements and Technical Specifications

LOT 4: Design, Supply, Installation, Testing, Commissioning and Training of PSA technology-based medical oxygen generating plant in Lamu and Tana River counties

A: Preliminary Evaluation Criteria

Bids will be evaluated based on the below criteria.

Bids **lacking any of the documents** below will be considered as non-responsive and therefore will be eliminated at this stage.

PRELIMINARY EVALUATION OF MANDATORY REQUIREMENTS				
Mandatory Requirements				
No.	Particulars	Marks	Compliant	Non-compliant
1.	Copy of Certificate of Incorporation/Certificate of Registration.	1 or 0		
2.	Copy of valid KRA Tax Compliance certificate	1 or 0		
3.	Must attach original deposit/banking slip as proof of purchase of tender documents (If applying for more than one LOT, provide specific original banking slip for each LOT)	1 or 0		
4.	Must provide a copy of Valid business Trading License relevant to this tender	1 or 0		
5.	Must provide certificate of site assessment certificate signed and stamped by the health facility in charge	1 or 0		
6.	Must provide the following National Construction Authority certificates accompanied by valid practising licenses: <ul style="list-style-type: none">• Building works certificate ((NCA 6 and above). and• Mechanical Works certificate (NCA 6 and above) Foreign firms must provide; <ul style="list-style-type: none">• A current CR12 from the Registrar of Companies (generated within the last 12 months)and• A letter of commitment to secure the Building works certificate (NCA 6 and above) and Mechanical Works certificate (NCA 6 and above) if awarded the contract	1 or 0		

Note: All the above documents numbered 1 to 6 should be packaged and arranged in that order under the preliminary evaluation criteria section of the tender document.

B: Technical Evaluation Criteria

TECHNICAL SPECIFICATIONS

*Turnkey package for Design, Supply, Installation, Testing, Commissioning and Training of, 93±3% purity
PSA technology-based Oxygen Generating Plant along with allied equipment*

Technical Requirements		MAX SCORE	SCORE
Description	Shall be a Single PSA Medical Oxygen Generator		
Principle of Operation	Pressure Swing Absorption technology (Pressure swing absorption (PSA) using the absorbents differences in gas absorption rates to capture preferred gases at a high pressure and then releases the absorbents at a low pressure to regenerate the absorbent for a subsequent absorption cycle)		
System Specifications	<p>Complete plant, using pressure swing absorption (PSA) technology to produce medical oxygen of a 93%±3 purity from ambient air. comprising of;</p> <ol style="list-style-type: none"> 1. 1 x Rotary Screw Air Compressor 2. 1 x Refrigerated Air Dryer 3. Medical pre-filter unit 4. Medical sterile filter regulator 5. 7 bar Air Receiver/Buffer Tank with Pressure Relief Valve Assembly, 6. Medical Oxygen PSA Generator complete with Molecular Sieves, Valves, Pneumatic regulators and control panel 7. 4 bar Oxygen Receiver/Buffer Tank with Oxygen monitoring equipment and including Line Regulator, Pressure Relief Valve Assembly, Bacteria Filter, Auto Shut down Solenoid Valve and 8. Interconnecting Piping 9. Main Electrical Breaker Panel <p>Specify:</p> <ol style="list-style-type: none"> 1. Brand :..... 2. Country of origin :..... 	10marks	
Installation Requirements	<ul style="list-style-type: none"> o Installation: on site and stand alone o Oxygen production monitoring. o Control panel/user interface, with numerical and graphical values, as applicable. o On-site training for installation, use, and maintenance preferable. o Remote support for installation, use and maintenance. o Lifespan of a minimum of 10 years; Guaranteed by a letter from the manufacturer. o Alarm for low oxygen Concentration. o Alarm when automatic back-up engaged, as configured (i.e secondary plant in duplexed parallel 	10marks	

	<ul style="list-style-type: none"> system and reserve cylinders from ancillary manifold). ○ With remote monitoring feature GSM (web connectivity) mode. ○ Soft start or variable speed drive compressor 		
Operational Requirements	<p>a. Console characteristics;</p> <ul style="list-style-type: none"> ○ Oxygen concentration monitor with +/-1% accuracy; ○ Continuous display of the oxygen concentration and pressure; ○ Alarm when an oxygen concentration is lower than 90%; ○ function of purge of low concentration of oxygen, optional ○ Continuous output flow to cover 100% of the oxygen demand; ○ Continuous output pressure of 300- 600kPa/3–6bars/44-87psi. - A gauge or sensor located between the source and the line pressure - control to monitor the output pressure; <ul style="list-style-type: none"> ○ Alarm when the output pressure is <3bar/44psi; ○ Specify Feed air compressor, either oil free or lubricated rotary screw type and if geared. ○ External air dryer with capacity - sized to manage compressor output. <p>b. Control panel/user interface</p> <ol style="list-style-type: none"> 1. Digital display, clearly visible in English and/or preferred language of destination country, for at least: oxygen concentration [%] oxygen production trending [Nm³/hour] output pressure system status, including current maintenance need cumulative hours of operation (Digital data logger). 2. Audible and visual alarms for: high temperature; low/high pressure; low oxygen concentration (3°C) 	10marks	
PLANT PERFORMANCE			

<p>Air Compressor Specifications Components</p>	<ul style="list-style-type: none"> · Air compressor with air dryer and pre-filters with automatic drains; · Air Compressor included for elevation: 0 - 2000m, above sea level · Ready-to-run, fully automatic, super silent, vibration damped all panels powder coated. Suitable for use in ambient temperatures upto +45°C · User Interface: Touchscreen, PC Architecture, with the capability of Dual, Quadro, Vario and continuous control. · User interface should be able to Automatically control and monitor the compressor package. · Interfaces should be provided as Standard for connection of modem or printer, a second compressor in base- load sequencing mode and for connection to data networks <p>1. Drive/prime mover must show;</p> <ul style="list-style-type: none"> · Drive type · Rotary screw compressor or equivalent. · Maximum working pressure · Power: Three phaser soft start (attach specs) · Sound level:65-70db(a) · Sound insulated. · Cooling: Fluid and air flow cooling. · Inbuilt oil separation system. · Air receiver with pressure relief valve and electronic tank drain (give size) <p>2. Filter assembly to include:</p> <ul style="list-style-type: none"> - pre-filter (>5micron); coalescing filter (0.1 micron); and, - coal filter (coal tower, alternatively activated carbon filter), as applicable. 	<p>10marks</p>	
<p>Oxygen Generator unit</p>	<p>Give size;</p> <ul style="list-style-type: none"> · With Touch Screen Control Panel with Integrated Oxygen Monitor, Audible Low Purity Alarm. Includes Air Filtration Package consisting of Particulate Pre-Filter, Coalescing Filter 0.01micron & Carbon Absorption Filter. Product flow rate in Nm³/h or lpm <p>Single system</p> <ul style="list-style-type: none"> · Product O2 delivery pressure: · Product Purity: Minimum 93% · Oxygen Receiver characteristics: <ul style="list-style-type: none"> - Total capacity approx. not less than 1000 litres, with Oxygen Line Regulator, Pressure Relief Valve Assembly, Bacteria Filter and Auto Shutdown Solenoid Valve - The digital display on the control panel should show total runtime and total rest time, running status (Auto-Manual-stop), the two-plant oxygen purity. Plant pressure, time remaining before filter change system flow rate - The panel setup should have password for calibration and operator/user control 	<p>10marks</p>	

	<ul style="list-style-type: none"> · Oxygen analyser for medical application; · Oxygen tank (receiver/ buffer tank) with bacterial outlet filter 		
Documentation Required	<p>The following documents (in English language) should be provided to support the above;</p> <ol style="list-style-type: none"> 1. Life span of minimum 10 years; Guaranteed by a letter from the manufacturer; 2. Certificate of quality, calibration and inspection; 3. User manual, detailing: specific protocols for operation, list of equipment and procedures required for cleaning, disinfection, troubleshooting, calibration, and routine maintenance; 4. Service manual; 5. Contact details of manufacturer, and authorized distributors (if applicable), and local service agent <p>Capable of supplying the specified oxygen concentration continuously in ambient temperature from 10–40°C, relative humidity from 15-95%, Preferably simultaneously, and elevation from 0 to 2000 m, Capable of being stored continuously in ambient temperature from 10–40°C, relative humidity from 15–95%, and elevation from 0 to 2000 m asl</p>	10marks	
Standards	<p>For Manufacturers’; Certified Quality Management System for medical devices (e.g. ISO 13485, ISO 9001).</p> <p>For product performance Free Sales Certificate (FSC) favourable, (e.g. FDA and/or CE certificate given by a third certified party for the specific medical devices proposed.</p> <ul style="list-style-type: none"> · ISO 7396-1: Medical gas pipeline systems—Part1: Pipeline systems for compressed medical gases and vacuum. · ISO 8573-1: Compressed air–Part 1: Contaminants and purity classes. · ISO 8573-2: Compressed air–contaminant measurement – Part2: Oil aerosol content. · ISO 8573-4: Compressed air–contaminant measurement – Part 4: particle content. · ISO 21969: High pressure flexible connections for use with medical gas systems. <p>All pressurized vessels to be:</p> <ul style="list-style-type: none"> · The medical oxygen production device must have the 93/42/EEC/ (replaced by (MDR (EU) 2017/745) Medical devices regulatory, class IIB CE certificate · ISO 13485 · FDA or CE approved 	10marks	
Warranty	Provide Warranty period for major components	5 mks	
Life span (Guarantee of obsolescence)	Lifespan designed for a minimum of 10 years; guaranteed by a letter from the manufacturer (not only from the authorized distributor). This guarantee ensures that the equipment and	5 mks	

	spare parts will not be discontinued during the 10 years after procurement.		
TOTAL SCORE		70 marks	

Note: Bidders who will not score at least 64 out of 80 marks will be considered non-responsive and will not proceed to the next stage of financial evaluation.

SECTION 4: Confidential Business Questionnaire

You are requested to give the particulars indicated in part 1 and either part 2(a), 2(b) or 2(c) whichever applies to your type of business.

PART 1 - General

Business Name:

Location of Business premises:

Country/Town.....

Postal Address:

Code: Town:

Tel No.:

E-mail: Fax:

Nature of Business:

Part 2 (a) – Individuals

Your Name in full:

Nationality: Country of Origin:

Citizenship details:

PART 2 (b) – Partnership

	Name	Nationality	Citizenship Details	Shares
1.
2.
3.

PART 2 (c) – Registered Company

Private or Public:

.....

State the nominal and issue capital of the company.....

Nominal

Kshs:

Issued

Kshs:

Give details of all directors as follows:

	Name	Nationality	Citizenship Details	Shares
1.			
.				
2.			
...				
3.			
.				



SECTION 5: Certificate of Site Assessment

This is to certify that:

[Name/s]

.....

Being the authorized representative/Agent of [Name of Tenderer]

.....

.....

participated in the site assessment for the Design, Supply, Installation and commissioning of PSA Medical oxygen generating plant.

TENDER NO. AMREF/27/07/2022/009

..... day of.....20.....

Signed.....

(Health Facility In Charge)

.....

NOTE: This form is to be completed during the site assessment.

SECTION 6: References

BANK REFERENCES	
BANK HOLDING MAIN ACCOUNT	
Bank name and address	
Name of account	
Account number	How long open?

COMMERCIAL REFERENCES	
Provide names and contract details of two customers who may be approached to verify your capacity to perform against similar contracts.	
INTERNATIONAL TRADE REFERENCE – CUSTOMER 1	
Name and address	
Activity	Period of relationship
Contact name	Fax no.
Telephone No.	
INTERNATIONAL TRADE REFERENCE – CUSTOMER 2	
Name and address	
Activity	Period of relationship
Contact name	Fax no.
Telephone No.	

SECTION 7: Schedule of requirements

LOT NO	COUNTY	FACILITY NAME	QTY	UOM
4	Lamu	Faza sub county hospital	1	Plant
	Lamu	Mpeketoni sub county hospital	1	Plant
	Tana River	Ngao Sub district hospital	1	Plant

PART B ESTIMATED COST OF PROPOSAL

SECTION 1 Estimated Cost

LOT NO	FACILITY NAME	SPECIFICATIONS	QTY	UNIT PRICE	VAT	OTHER TAXES	TOTAL	REMARKS
4	Faza sub county hospital							
	Mpeketoni sub county hospital							
	Ngao Sub district hospital							
		TOTAL						

SECTION 2 Delivery leadtime

LOT NO	FACILITY NAME	QTY	UOM	DELIVERY LEAD TIME	REMARKS
4	Faza sub county hospital				
	Mpeketoni sub county hospital				
	Ngao Sub district hospital				
		TOTAL			

Note. In case of discrepancy between the unit price and total, the unit price shall prevail.

Currency	GRAND TOTAL	In Figures
		In Words
Bidder's Name and Address	Date	Signature and Stamp

Note: Indicate breakdown of all taxes.

DECLARATION

I/We have completed this form (s) accurately at the time of reply and it is agreed that all responses can be substantiated, if requested to do so, and that any inaccuracy in the information filled herein will lead to disqualification of the tenderer.

For and behalf of:

Name:

Date: Signature