

TENDER NOTICE

SUPPLY AND DELIVERY OF VARIOUS LABORATORY EQUIPMENT

AMREF HEALTH AFRICA

TENDER NO./AMREF/21/01/2025/002

LOT ONE (1)

BIOSAFETY CABINETS

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PART A: TECHNICAL REQUIREMENTS

SECTION 1: Invitation to Tender

1. Amref Health Africa invites sealed bids from eligible candidates for supply and delivery of various laboratory equipment as per the lots listed below;

Lot	Description	Qty	UOM	Delivery Location
1	Supply and delivery of Biosafety Cabinets Class 2	LOT	1	As per the distribution list
2	Supply and Delivery of Biochemistry & Electrolytes Analyzers	LOT	1	As per the distribution list
3	Supply and delivery of Bacteriology & Immunoassay Machines	LOT	1	As per the distribution list
4	Supply and Delivery of Haematology & Urine reader	LOT	1	As per the distribution list
5	Supply and Delivery of Safety equipment	LOT	1	As per the distribution list
6	Supply and Delivery of Auxilliary equipment	LOT	1	As per the distribution list
7	Supply and Delivery of Cold chain equipment	LOT	1	As per the distribution list
8	Supply and Delivery of Basic laboratory equipment	LOT	1	As per the distribution list

- 2. This tender document is only for Lot One (1).
- 3. Interested bidders MUST pay a non-refundable fee of **KES 2,000 PER LOT**. The payment should be made through the following Bank account(s): **Kenya Commercial Bank**, **Kipande House Branch**, **Account No: 1111429243 OR National Bank of Kenya**, **Wilson Branch**, **Account No: 01020058235400 or via MPesa Paybill 890750**, **Account AMREF/21/01/2025/002**

NOTE: Amref Health Africa will not issue eTIMS receipt for payment made.

- **4.** The bidders will then attach the Mobile money deposit receipt/original banking deposit slip as proof of purchase of tender document.
- 5. Completed tender documents for preliminary and technical requirements are to be enclosed in a plain envelope (each LOT in a separate envelope) marked with the tender reference number and tender name. Within the single outer envelope, the financial bid MUST be in a separate envelope marked with the tender reference number, tender name, vendors name and vendors contact details. The financial bid will only be opened for those bidders who will have qualified in the technical evaluation. Please note that only one complete tender document is required (Do not provide additional copies per lot).
- 6. Tenders must be delivered to the address below not later than **Tuesday 04th February 2025** at **12.00 noon** and must be accompanied by a tender security of **KES 108,000.00** in the Currency specified in the tender document in the form of a bank guarantee from a reputable bank and must be delivered with the Tender Documents in the technical bid, **(bid bonds from insurance companies will NOT be accepted).** The tender security validity period from date of closing tender should also be indicated.
- 7. Interested eligible bidders are also invited for a virtual pre-tender conference to be held on **Friday 24**th **January 2025 starting 12PM.** Register in advance for this meeting;

https://amref.zoom.us/meeting/register/fmYBzqPBRDWD8MYCooy7lQ

After registering, you will receive a confirmation email containing information about joining the meeting.

8. Completed Tender Documents are to be enclosed in a plain sealed envelope(s) clearly marked with the tender name and tender reference number and should be addressed to the following address:

Group Financial Resources Director Amref Health Africa P.o. Box 30125-00100, NAIROBI

9. Tender Documents should be received on or before Tuesday 04th February 2025 at 12.00 noon at the Amref Health Africa Kenya Country Office Tender Box at the Main Reception. Electronic bidding will not be permitted. Late tenders will be rejected. Tenders will be opened immediately thereafter in the presence of the Tenderers' representatives who choose to attend the tender opening ceremony at the Amref International University.

- 10. Prices quoted should be inclusive of VAT and all other applicable taxes and must be in Kenya Shillings and shall remain valid for 90 days from the closing date of the tender. The prices in your financial quotation should be broken down as follows: (Do not key in your financial quotation in this section)
 - (i) Unit price
 - (ii) 16% VAT
 - (iii) Other applicable taxes
 - (iv) Transport Cost if applicable
 - (v) TOTAL COST

NOTE: Global Fund grants are tax exempt. Bidders will be required to submit quotations inclusive of 16% VAT. Payment(s) to the successful bidder(s) shall be made in total exclusive of VAT and tax exemption certificate will be issued accordingly. Successful applicants shall be required to submit proforma invoice and valid tax compliance certificate upon receipt of PO for processing of specific VAT exemption certificate.

SECTION 2: Instructions to Tenderers

2.1 Eligible Tenderers

- 2.1.1 This Invitation for Tender is open to all eligible bidders.
- 2.1.2 Tenderers shall not be under a declaration of ineligibility for corrupt or fraudulent practices.

2.2 Cost of tendering

2.2.1 The tenderer shall bear all costs associated with the preparation and submission of its bid. Amref Health Africa or its agents, will under no circumstance be responsible or liable for those costs regardless of the conduct or outcome of the tendering process.

2.3 Specific Instructions

- 2.3.1 Bidders must quote for all items and quantities as indicated in the tender document in order to qualify for evaluation.
- 2.3.2 The final bound tender document must be serially paginated (All pages in the document from top page (immediately after top cover) to the last page (one before back cover) including table of content, separators, brochures, bank deposit slip and any other attachments) in a continuous ascending order from the first page to the last in this format; 1,2,3.....n where n is the last numerical page number.
- 2.3.3 Should the reverse side of any leaf have content, it will also be considered as a page and must also be paginated.
- 2.3.4 Any alterations to the page numbering in the bid document must be clearly countersigned by the bidder. Failure to countersign such modifications shall render the bid non-compliant to the pagination requirement clause 2.3.2.
- 2.3.5 Any secondary attachment to a page (such as bank deposit slips/receipts etc.) should be glued onto that page. Stapling of secondary attachments is not allowed and may render your bid non-responsive.
- 2.3.6 Bids will be evaluated in a lot by lot basis
- 2.3.7 The submitted tender document including brochures and any other attachments shall be written in English.
- 2.3.8 Amref effectively checks the validity of the CE certificates (or equivalent documents such as ISO certificates) with issuing authorities and bidders are fully expected to do the same before submission.
- 2.3.9 Bidders shall be required to ensure that all applicable equipment is registered with the Pharmacy and Poisons Board of Kenya upon importation, where such registration is required by law. Equipment not subject to registration under the applicable regulations is exempt from this requirement.

2.4 Amendment of documents

- 2.4.1 At any time prior to the deadline for submission of tenders, Amref Health Africa for any reasons, whether at its initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendments.
- 2.4.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 2.4.3 In order to allow prospective tenderers reasonable time in which to take the amendment

into account in preparing their tenders, Amref Health Africa at its discretion may extend the deadline for the submission of tenders.

2.5 Tender Prices and Currencies

- 2.5.1 The tenderer shall indicate on the appropriate Price Schedule, the unit prices inclusive of all taxes and the total tender price of the items proposed to be purchased under the contract.
- 2.5.2 Prices quoted by the tenderer shall be fixed during the tender validity period and not subjected to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.
- 2.5.3 The price quoted shall be in **Kenya Shillings**.

2.6 Validity of Tenders

- 2.6.1 Tenders shall remain valid for 90 days after date of tender opening prescribed by Amref Health Africa, pursuant to paragraph 2.10. Tender valid for a shorter period shall be rejected by Amref Health Africa as non-responsive.
- 2.6.2 In exceptional circumstances, Amref Health Africa may solicit the tenderers consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tenderer may refuse the request. A tenderer granting the request will not be required nor permitted to modify its tender.

2.7 Sealing and Marking of Tenders

2.7.1 The tenderer shall seal the tender and mark it with the tender reference number and tender name and "DO NOT OPEN BEFORE 12 noon on Tuesday 04th February 2025

2.8 Deadline for Submission of Tenders

2.8.1 Tenders must be received by Amref Health Africa at the address specified not later than 12 noon, on Tuesday 04th February 2025

2.9 Modification of Tenders

- 2.9.1 The tenderer may modify or withdraw its tender after the tender's submission provided that written notice of the modification, including substitution of withdrawal of the tenders, is received by Amref Health Africa prior to the deadline prescribed for submission of tenders.
- 2.9.2 The tenderer modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.10:1. A withdrawal notice may be sent by email but followed by a signed confirmation copy, postmarked no later than the deadline for submission of tender
- 2.9.3 No tenderer may be contacted after the deadline for submission of tenders.

2.10 Withdrawals of Tender

- 2.10.1No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer.
- 2.10.2A bidder who withdraws its tender after the deadline for submission will forfeit its bid security deposit.

2.11 Opening of Tenders

- 2.11.1 Amref Health Africa will open all tenders in the presence of tenderers' representatives who choose to attend the tender opening ceremony at **12 noon, on Tuesday 04th February 2025** in the location specified in the tender. The tenderers or representatives who are present shall sign a register evidencing their attendance.
- 2.11.2 The tenderers' names, tender modifications or withdrawals, and the presence or absence of requisite tender security and such other details as Amref Health Africa, at its discretion may consider appropriate, will be announced at the opening.
- 2.11.3 Amref Health Africa will prepare a tender opening report.

2.12 Clarification of Tenders

- 2.12.1To assist in the examination, evaluation and comparison of tenders Amref Health Africa, at its discretion, may ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or Substance of the tender shall be sought, offered, or permitted.
- 2.12.2 Any effort by the tenderer to influence Amref Health Africa in the tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.13 Evaluation and Comparison of Tenders

- 2.13.1Amref Health Africa will examine the tenders to determine whether they are complete, whether any computation errors have been made, whether required securities/tender purchase have been furnished, whether documents have been properly signed and whether the tenders are generally in order. After examination, a tender that will be determined to be substantially non-responsive, will be rejected by Amref Health Africa.
- 2.13.2Amref Health Africa will evaluate and compare the tenders, which have been determined to be substantially responsive.
- 2.13.3Amref Health Africa will notify bidders who will be required to provide samples in good time with specific sample submission details following **finalization of the preliminary evaluation**.
- 2.13.4 Amref Health Africa will ensure that the submitted samples are catalogued accordingly and correspond to the assigned bid number(s). The tenderers should ensure that all their samples have been captured correctly.

2.14 Notification of Award

- 2.14.1Prior to the expiration of the period of tender validity, Amref Health Africa will notify the successful tenderer in writing that the tender has been accepted.
- 2.14.2Simultaneously the other tenderers shall be notified that their tenders have been unsuccessful.

2.15 Appeal Period

2.15.1Any vendor/service provider who wishes to appeal against the outcome of the tender shall do so in writing within 3 working days of the date of the notification/regret letter. Any letter received after the third day shall not be responded to and shall be treated as null and void. Amref Health Africa shall have dispensed with this procurement.

2.16 Contacting Amref Health Africa

- 2.16.1No tenderer shall contact Amref Health Africa on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.16.2 Any effort by a tenderer to influence Amref Health Africa in its decisions on tender evaluation, tender evaluation committee, or contract award will result in the rejection of the tenderer's tender.

2.17 Leadtime and Delivery Details

- 2.17.1The supplier should be able to deliver the items in the lot(s) they have quoted for as specified in this tender document.
- 2.17.2The supplier should include delivery schedule with lead times.
- 2.17.3 On arrival the supplies should be free from damage. The supplier shall be liable for all losses due to insufficient of unsuitable packing and delivery arrangements, and shall be liable for the cost of returning any unacceptable supplies.
- 2.17.4The supplies must be free from objectionable matter and any substances that would represent a hazard to health.

SECTION 3: Eligibility Requirements and Technical Specifications

a) Preliminary Evaluation Criteria

Bids will be evaluated based on the below criteria.

Bids **lacking any of the documents** below will be considered as non-responsive and therefore will be eliminated at this stage.

PRELIMINARY EVALUATION OF MANDATORY REQUIREMENTS

	PRELIMINARY EVALUATION OF MANDATORY REQUIREMENTS						
	Mandatory Requirements						
No.	Particulars	Marks	Compliant	Non- compliant			
1.	Copy of Certificate of Incorporation/Certificate of Registration	1 or 0					
2.	Copy of valid KRA Tax Compliance certificate	1 or 0					
3.	Must attach Mobile money deposit receipt/ original banking deposit slip as proof of purchase of tender documents (If applying for more than one LOT, provide specific payment for each LOT)	1 or 0					
4.	Must provide a copy of valid business Trading License	1 or 0					
5.	Submit a current CR12 from the Registrar of Companies (generated not earlier than December 2023) or copies of identification cards for Sole Proprietors/Partnerships	1 or 0					
6.	Must provide tender security from a reputable bank amounting to KES 108,000.00 (Original Tender security must be attached per lot) valid until Sunday 03 rd August 2025	1 or 0					
7.	Must provide Manufacturer's certificate (if bidding as the manufacturer) or Manufacturer's authorization form/certificate (if not the manufacturer)	1 or 0					
8.	Must submit copies of the most recent 2 sequential audited financial reports (not older than 2021) and each must be signed and dated by the auditor and the firms Directors. (Both reports must have unqualified/unmodified auditor's opinion).	1 or 0					
9.	ENSURE that all pages are sequentially paginated in the format 1, 2,3 starting with 1 on the top page (see details of pagination and binding on sections 2.3.1 and 2.3.2 of the tender document).	1 or 0					

Note: All the above documents numbered 1 to 9 should be packaged and arranged in that order under the preliminary evaluation criteria section of the tender document.

a) Technical evaluation criteria

	Specifications / Description of requirements	Max	Score
	th Technical Specifications for the following items; (Attach	112012	00010
_	manuals from the manufacturer to support the specifications		
,	below)		
Provide ISO certifica	ites /compliance certificates/ conformity certificates from certifying	3 or 0	
bodies			
Provide a valid CE C	Certificate for the biosafety cabinet	3 or 0	
Provided Specification	ons for the items below;	18 or	
	Biosafety Cabinet Class 2A	0	
1. General Descri	ption:		
	abinet level 2A series engineered for laboratory operations to		
*	d the product must operate with a negative air pressure and HEPA		
	flow for personnel, environment and product protection.		
Performance Spe	Main Unit		
Certification			
Construction	,		
33110114041	stainless material (1 Mark)		
Work trays			
[(1 Mark)		
Power	DC-ECM blower for at least 70% energy savings compared		
requiremen			
Size	External 700-1300Wx650-800Dx1200-1600H mm (1 Mark) Freestanding (1 Mark)		
Airflow	Stable and self-compensating despite building voltage		
	fluctuation and filter loading and sensor alert for users if airflow		
	is sufficient for greater safety. (1 Mark)		
UV Lamp	Present (1 Mark)		
A la mas Carat	Not specified (0 Marks)		
Alarm Syst	Present (1 Mark) Not specified (0 Marks)		
Design	Ergonomically designed raised arm rest		
Design	(1 Mark)		
n-	Operating environment		
Power	220-240V, A/c 50-60 Hz Single phase nts (1 Mark)		
Requireme	nts (1 Wark)		
	Accessories		
AVS	Must provide at least 30Amps AVS (1 Mark)		
	Installation, testing, and commissioning		
	detailed workplan for delivery, installation, testing, training, and		
	oning of the machines at various sites as per		
	er's instructions (3 Marks)		
	ommitment to deliver alongside the equipment 2 physical sets of		
	l documentations (that is user manual and service manual) in		
English per	site at the time of commissioning (2 Marks)		
	Warranty		
1 1	w allally		

Minimum of two years after commissioning on the equipment • Provided (1 Mark)	
• Less than 2 Years or not provided (0 Marks)	
4 Indicate lead time for delivery of the biosafety cabinets;	10
a) Less than 4 weeks (10 marks)	
b) 4-6 weeks (5 marks)	
c) 6-8 weeks (2 marks)	
d) More than 8 weeks (1 mark)	
e) Not Provided (0 Marks)	
5 Provide proof of supply and delivery of laboratory equipment in the recent past (2022 to	10
date) specifying the value (purchase orders/invoices/ contracts/ completion	
certificates)	
 Orders above Kshs. 5M - 10mks 	
 Orders above Kshs 3M - but below Kshs 5M- 5mks 	
 Orders of Kshs 3M or below - 2mks 	
● Not Provided – 0 mks	
TOTAL	44
	MKS
Only bidders who will score at least 31 marks and above shall proceed to the next	
stage of evaluation	

SECTION 4: Confidential Business Questionnaire

Part 1 - General

You are requested to give the particulars indicated in part 1 and either part 2(a), 2(b) or 2(c) whichever applies to your type of business.

Busines	s Name:		Location of Busin	ess premises:
Country	y/Town		Postal Address:	
Code:		Town:		
Tel No.	:		E-mail:	
Fax:		Nature of I	Business:	
Part 2	(a) – Individua	als		
Your N	ame in full:		Nationality:	
Country	y of Origin:		Citizenship details:	
Part 2	(b) – Partnersl	hip		
1	Name:	•	Citizenship Details:	
<i>J.</i>				
Part 2	(c) – Registere	ed Company		
Private	or Public:			
		ssue capital of the company:		
 Nomina				
Issued I	KES:			
Give de	etails of all direc	tors as follows:		
51, c dc			Citizonahin Dataila	Chama
1	Name:	Nationality:	-	Shares
2				
3				

SECTION 5: Tender Security Form

TENDER NO./AMREF/21/01/2025/002 - LOT 1

SUPPLY AND DELIVERY OF VARIOUS LABORATORY EQUIPMENT

To: Amref Health Africa,

WHEREAS [insert: name of Tenderer] (hereinafter called "the Tenderer") has submitted its tender dated [insert: date of tender] for the performance of the above-named Contract (hereinafter called "the Tender")

KNOW ALL PERSONS by these present that WE [insert: name of bank] of [insert: address of bank] (hereinafter called "the Bank") are bound unto [insert: name of Purchaser] (hereinafter called "the Purchaser") in the sum of: [insert: amount], for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors and assigns by these presents.

Sealed with the Common Seal of the said Bank this [insert: number] day of [insert: month], [insert: year].

THE CONDITIONS of this obligation are the following:

- 1. If, after the tender submission deadline, the Tenderer
 - i. withdraws its tender during the period of tender validity specified by the Tenderer in the Tender Form, or
 - ii. does not accept the Purchaser's corrections of arithmetic errors in accordance with the Instructions to Tenderers; or
 - iii. does not at all reply to the Purchaser's requests for clarification.
- 2. If the Tenderer, having been notified of the acceptance of its tender by the Purchaser during the period of tender validity
 - (a) fails or refuses to sign the Contract Agreement when required; or
 - (b) Fails or refuses to issue the performance security in accordance with the Instructions to Tenderers.

We undertake to pay to the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due it, owing to the occurrence of any one of the two above-named CONDITIONS, and specifying the occurred condition or conditions.

This guarantee will remain in full force up to and including **Sunday 03rd August 2025** and any demand in respect thereof must reach the Bank not later than the above date.

Note: A bidder who withdraws its tender after the deadline for submission will forfeit its bid security deposit.

For and on behalf of the Bank		
Signed:	Date:	

SECTION 6: Manufacturer's Authorization Form

For and on behalf of the Manufacturer or Producer

(Must be on Manufacturer's or Producer's letterhead)

To. Amref Health Africa, Opposite Langata Road Primary School, P.O Box 30195-00100 Nairobi, Kenya

Dear Sirs,

WHEREAS [insert: name of the manufacturer or producer] (hereinafter, "we" or "us") who are established and reputable manufacturers or producers of [insert: name and/or description of the Goods requiring this authorization] (hereinafter, "Goods") having production facilities at [insert: address of factory] do hereby authorize [insert: name and address of Tenderer] (hereinafter, the "Tenderer") to submit a tender, and subsequently negotiate and sign the Contract with you against [insert: the specific tender name and tender number] For supply of laboratory equipment, including the above Goods produced by us.

We hereby extend our full guarantee and warranty for the above specified Goods against these tender documents.

Signed:	_
Date:	
In the capacity of [insert: title, position, or other appropriate designation] and duly authorize	e to

sign this Authorization on behalf of [insert: name of manufacturer or producer]

NOTE: Manufacturer's Authorization must be ON LETTER HEAD and addressed to Amref Health Africa and must be specific to the tender and item and signed by an authorized signatory. - MANDATORY

SECTION 7: References

BANK REFERENCES	S
BANK HOLDING MA	AIN ACCOUNT
Bank name and address:	
Name of account:	
Account number:	How long open?
COMMERCIAL REFE	ERENCES
	ntract details of two customers who may be approached to verify rm against similar contracts.
LOCAL/INTERNATION	ONAL TRADE REFERENCE – CUSTOMER 1
Name and address:	
Activity:	Period of relationship:
Contact name:	Fax no.:
Telephone No.:	
LOCAL/INTERNAT	IONAL TRADE REFERENCE – CUSTOMER 2
Name and address	
Activity:	Period of relationship:
Contact name:	Fax no.:
Telephone No.:	,

SECTION 8 Delivery schedule of goods

DESCRIPTION	QTY	UNIT OF MEASURE	DELIVERY LOCATION
Biosafety Cabinet Class 2A	3	Pieces	As per the delivery schedule below
30Amp AVS	3	Pieces	As per the delivery schedule below

Bidders to quote for and schedule delivery for all the items in the quantities as listed below

Equipment	Facility	Quantity
Biosafety Cabinet Class 2A plus 30amp AVS	1. Samburu CRH 2.Isiolo CRH 3. Nanyuki CRH	3

PART B: FINANCIAL REQUIREMENTS

PLEASE PROVIDE THIS IN A DIFFERENT ENVELOPE [The financial bid MUST be in a separate envelope marked with the tender reference number, tender name, vendors name and vendors contact details. The financial bid will only be opened for those bidders who will have qualified in the technical evaluation]

SECTION 1: Price Schedule

(Quote for each item as detailed in the delivery schedule of goods)

(Q 0000 101	Quote for each rem as detailed in the derivery senedate of 200ds							
Lot No	TENDERERS NAME	SPECIFICATIONS	TENDER	QTY	UNIT	VAT	TOTAL	REMARKS
			NUMBER		PRICE			
1								
		TOTAL						

SECTION 2: Delivery Leadtime

Lot	TENDERERS NAME	SPECIFICATIONS	TENDER	QTY	DELIVERY	REMARKS
No			NUMBER		LEAD	
					TIME	
1						
		TOTAL				

Note. In case of discrepancy between the unit price and total, the unit price shall prevail.

Currency:		Amount in Figures:
	Grand Total Bid Price:	Amount in Words
Bidder's Name and Address	Date	Signature and Stamp

Note: Indicate breakdown of all taxes applicable.

DECLARATION

I/We have completed this form (s) accurately at the time of reply and it is agreed that all responses can be substantiated, if requested to do so, and that any inaccuracy in the information filled herein will lead to disqualification of the tenderer.

For and behalf of:					
Name:					
Date:	Signature:				
••••••					

DELIVERY COMMITMENT FORM

I/We [insert: tenderers name] acknowledge the delivery schedule above for the procurement of [insert: description] and do hereby commit ourselves that we shall deliver the goods within [insert: timelines] as stipulated in this tender document.

For and behalf of:	
	Name:
Date: Signature:	

ANNEX 1: STAGES OF TENDER

PART A

a) Preliminary Evaluation

Tenderers are required to comply with mandatory requirements

✓ Bidders who shall not provide any of the documents shall be considered nonresponsive and shall not proceed to the next stage(s) of evaluation

b) Technical Evaluation

Documents Examination

✓ Bidders who will not meet the pass mark(s) as specified shall be considered non-responsive and shall not proceed to the next stage(s) of evaluation

ii. Product Evaluation

✓ The technical evaluation shall involve the product evaluation and or samples where applicable

PART B

a) Financial Evaluation & Delivery lead time evaluation

✓ Tenderers who are successful at proceeding stages shall have their prices and delivery period compared and award recommended to the lowest evaluated responsive bid.

b) Contracting

✓ If accepting of the offer, the successful bidder shall be contracted per the sample standard agreement accessible on the Amref website.