



TENDER DOCUMENT

**SUPPLY, DELIVERY AND INSTALLATION OF VARIOUS
LABORATORY EQUIPMENT FOR AMREF INTERNATIONAL
UNIVERSITY, NORTHLANDS CAMPUS.**

TENDER NO./AMIU/19/03/2025/002

AMREF HEALTH AFRICA IN KENYA

LOT NUMBER FOUR (4)

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PART A: TECHNICAL REQUIREMENTS

SECTION 1: Invitation to Tender

1. Amref Health Africa invites sealed bids from eligible candidates for the supply, delivery and installation of various laboratory equipment as per the lots listed below;

| Lot | Description | Qty | UOM | Delivery Location |
|-----|---|-----|-----|---|
| 1 | Supply, delivery and installation of laboratory apparatus. | LOT | 1 | Amref International University, Northlands Campus |
| 2 | Supply, delivery and installation of laboratory equipment. | LOT | 1 | Amref International University, Northlands Campus |
| 3 | Supply, delivery and installation of physiotherapy laboratory equipment. | LOT | 1 | Amref International University, Northlands Campus |
| 4 | Supply, delivery and installation of nursing simulations and skills laboratory equipment. | LOT | 1 | Amref International University, Northlands Campus |

2. **This tender document is only for Lot Number Four (4).**
3. Interested eligible bidders may obtain further information from the Amref Health Africa website www.amref.org and the Amref International University website www.amref.ac.ke
4. Complete sets of tender documents can be downloaded from Amref Health Africa website; <http://amref.org/tenders/> or the Amref International University website <https://amref.ac.ke/tenders/> by interested bidders upon payment of a non-refundable fee of **Ksh.2,000 PER LOT**. The payment should be made through the following Bank account(s): **National Bank of Kenya Account No.: 01020058330100, Wilson Branch**, or through **MPESA Paybill No.: 000557 Account No.: LAB-EQUIPMENT**

Note: Amref Health Africa will not issue an eTIMS receipt for payment made.
5. Candidates will then attach a copy of the mobile money receipt or the original banking deposit slip to the tender documents as proof of purchase of the tender document.
6. Completed tender documents for preliminary and technical requirements are to be enclosed in a plain envelope marked with the tender reference number and tender name. **The financial bid MUST be in a separate envelope marked with the tender reference number, tender name, vendor name and vendor contact details. The financial bid will only be opened for those bidders who will have qualified in the technical evaluation. Please note that only one complete tender document per lot is required (Do not provide additional copies per lot).**
7. Tenders must be delivered to the address below no later than **Wednesday 2nd April 2025 at 12.00 noon** and must be accompanied by a tender security of **KES 182,000** in the Currency specified in the tender document in the form of a bank guarantee from a reputable bank and must be delivered with the Tender Documents in the technical bid, **(bid bonds from insurance companies will NOT be accepted)**. The tender security validity period from the

date of closing tender should also be indicated.

8. Interested eligible bidders are also invited to a virtual pre-tender conference to be held on **Friday 21st March 2025** starting at **12 Noon**.

Register in advance for this meeting through the link below:

<https://amref.zoom.us/meeting/register/dAYIJ9kRR6-Ir2qdBzBZmw>

After registering, you will receive a confirmation email containing information about joining the meeting.

9. Completed Tender Documents are to be enclosed in a plain sealed envelope(s) clearly marked with the tender name and tender reference number and should be addressed to the following address:

**Group Financial Resources Director
Amref Health Africa
P.O. Box 30125-00100,
NAIROBI**

10. Tender Documents should be received on or before **Wednesday 2nd April 2025** at **12 noon** at the **Amref International University - Tender Box** at the **Main Reception** along **Langata Rd Opposite Wilson Airport**. Electronic bidding will not be permitted. Late tenders will be rejected. Tenders will be opened immediately thereafter in the presence of the Tenderers' representatives who choose to attend the tender opening ceremony at Amref International University.
11. Bidders **MUST** submit full names and National ID numbers of Tenderers' representatives who wish to attend the tender opening to Tender.Kenya@amref.org with the subject '**Supply and Delivery of Laboratory Equipment**' by **Wednesday 2nd April 2025** at **10:00 AM**. Representatives will be required to present a National ID for identification. Representatives who would not have submitted their names and National ID numbers in advance will not be allowed to attend the tender opening.
12. Prices quoted should be inclusive of VAT and all other applicable taxes and must be in Kenya Shillings and shall remain valid for 90 days from the closing date of the tender. The prices in your financial quotation should be broken down as follows: (Do not key in your financial quotation in this section)

- (i) Unit price
- (ii) 16% VAT
- (iii) Other applicable taxes
- (iv) Transport Cost if applicable
- (v) TOTAL COST

SECTION 2: Instructions to Tenderers

2.1 Eligible Tenderers

- 2.1.1 This Invitation for Tender is open to all eligible bidders.
- 2.1.2 Tenderers shall not be under a declaration of ineligibility for corrupt or fraudulent practices.

2.2 Cost of tendering

- 2.2.1 The tenderer shall bear all costs associated with the preparation and submission of its bid. Amref Health Africa or its agents, will under no circumstance be responsible or liable for those costs regardless of the conduct or outcome of the tendering process.

2.3 Specific Instructions

- 2.3.1 Bidders must quote for all items and quantities as indicated as indicated in the tender document in order to qualify for evaluation.
- 2.3.2 The final bound tender document must be serially paginated (All pages in the document from the top page (immediately after the top cover) to the last page (one before the back cover) including table of contents, separators, brochures, bank deposit slip and any other attachments) in a continuous ascending order from the first page to the last in this format; 1,2,3.....n where n is the last numerical page number.
- 2.3.3 Should the reverse side of any leaf have content, it will also be considered as a page and must also be paginated.
- 2.3.4 Any alterations to the page numbering in the bid document must be clearly countersigned by the bidder. Failure to countersign such modifications shall render the bid non-compliant with the pagination requirement clause 2.3.2.
- 2.3.5 Any secondary attachment to a page (such as bank deposit slips/receipts etc.) should be glued onto that page. Stapling of secondary attachments is not allowed and may render your bid non-responsive.
- 2.3.6 Bids will be evaluated on a lot-by-lot basis
- 2.3.7 The submitted tender document including brochures and any other attachments shall be written in English.
- 2.3.8 Amref effectively checks the validity of the CE certificates (or equivalent documents such as ISO certificates) with issuing authorities and bidders are fully expected to do the same before submission.
- 2.3.9 Bidders shall be required to ensure that all applicable equipment is registered with the Pharmacy and Poisons Board of Kenya upon importation, where such registration is required by law. Equipment not subject to registration under the applicable regulations is exempt from this requirement.

2.4 Amendment of documents

- 2.4.1 At any time prior to the deadline for submission of tenders, Amref Health Africa for any reason, whether at its initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendments.
- 2.4.2 All prospective candidates who have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 2.4.3 In order to allow prospective tenderers reasonable time in which to take the amendment into

account in preparing their tenders, Amref Health Africa at its discretion may extend the deadline for the submission of tenders.

2.5 Tender Prices and Currencies

- 2.5.1 The tenderer shall indicate on the appropriate Price Schedule, the unit prices inclusive of all taxes and the total tender price of the items proposed to be purchased under the contract.
- 2.5.2 Prices quoted by the tenderer shall be fixed during the tender validity period and not subjected to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.
- 2.5.3 The price quoted shall be in **Kenya Shillings**.

2.6 Validity of Tenders

- 2.6.1 Tenders shall remain valid for 90 days after the date of tender opening prescribed by Amref Health Africa, pursuant to paragraph 2.10. Tenders valid for a shorter period shall be rejected by Amref Health Africa as non-responsive.
- 2.6.2 In exceptional circumstances, Amref Health Africa may solicit the tenderers' consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tenderer may refuse the request. A tenderer granting the request will not be required nor permitted to modify its tender.

2.7 Sealing and Marking of Tenders

- 2.7.1 The tenderer shall seal the tender and mark it with the tender reference number and tender name and **“DO NOT OPEN BEFORE 12 NOON on Wednesday 2nd April 2025”**

2.8 Deadline for Submission of Tenders

- 2.8.1 Tenders must be received by Amref Health Africa at the address specified not later than **12 noon, on Wednesday 2nd April 2025**.

2.9 Modification of Tenders

- 2.9.1 The tenderer may modify or withdraw its tender after the tender's submission provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by Amref Health Africa prior to the deadline prescribed for submission of tenders.
- 2.9.2 The tenderer modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.10:1. A withdrawal notice may be sent by email but followed by a signed confirmation copy, postmarked no later than the deadline for submission of tender
- 2.9.3 No tenderer may be contacted after the deadline for submission of tenders.

2.10 Withdrawals of Tender

- 2.10.1 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer.
- 2.10.2 A bidder who withdraws its tender after the deadline for submission will forfeit its bid security deposit.

2.11 Opening of Tenders

- 2.11.1 Amref Health Africa will open all tenders in the presence of tenderers' representatives who choose to attend the tender opening ceremony at **12 noon, on Wednesday 2nd April 2025** in the location specified in the tender. The tenderers or representatives who are present shall sign a register evidencing their attendance.
- 2.11.2 The tenderers' names, tender modifications or withdrawals, and the presence or absence of requisite tender security and such other details as Amref Health Africa, at its discretion may consider appropriate, will be announced at the opening.
- 2.11.3 Amref Health Africa will prepare a tender opening report.

2.12 Clarification of Tenders

- 2.12.1 To assist in the examination, evaluation and comparison of tenders Amref Health Africa, at its discretion, may ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or Substance of the tender shall be sought, offered, or permitted.
- 2.12.2 Any effort by the tenderer to influence Amref Health Africa in the tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderer's tender.

2.13 Evaluation and Comparison of Tenders

- 2.13.1 Amref Health Africa will examine the tenders to determine whether they are complete, whether any computation errors have been made, whether required securities/tender purchases have been furnished, whether documents have been properly signed and whether the tenders are generally in order. After examination, a tender that will be determined to be substantially non-responsive will be rejected by Amref Health Africa.
- 2.13.2 Amref Health Africa will evaluate and compare the tenders, which have been determined to be substantially responsive.
- 2.13.3 Amref Health Africa will notify bidders who will be required to provide samples in good time with specific sample submission details following the **finalization of the preliminary evaluation**.
- 2.13.4 Amref Health Africa will ensure that the submitted samples are catalogued accordingly and correspond to the assigned bid number(s). The tenderers should ensure that all their samples have been captured correctly.

2.14 Notification of Award

- 2.14.1 Prior to the expiration of the period of tender validity, Amref Health Africa will notify the successful tenderer in writing that the tender has been accepted.
- 2.14.2 Simultaneously the other tenderers shall be notified that their tenders have been unsuccessful.

2.15 Appeal Period

- 2.15.1 Any vendor/service provider who wishes to appeal against the outcome of the tender shall do so in writing within 3 working days of the date of the notification/regret letter. Any letter received after the third day shall not be responded to and shall be treated as null and void. Amref Health Africa shall have dispensed with this procurement.

2.16 Contacting Amref Health Africa

- 2.16.1 No tenderer shall contact Amref Health Africa on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.16.2 Any effort by a tenderer to influence Amref Health Africa in its decisions on tender evaluation, tender evaluation committee, or contract award will result in the rejection of the tenderer's tender.

2.17 Leadtime and Delivery Details

2.17.1 The supplier should be able to deliver the items they have quoted for as specified in this tender document.

2.17.2 The supplier should include delivery schedule with lead times.

2.17.3 On arrival the supplies should be free from damage. The supplier shall be liable for all losses due to insufficient or unsuitable packing and delivery arrangements, and shall be liable for the cost of returning any unacceptable supplies.

2.17.4 The supplies must be free from objectionable matter and any substances that would represent a hazard to health.

SECTION 3: Eligibility Requirements and Technical Specifications

a) Preliminary Evaluation Criteria

Bids will be evaluated based on the below criteria.

Bids **lacking any of the documents** below will be considered non-responsive and therefore will be eliminated at this stage.

PRELIMINARY EVALUATION OF MANDATORY REQUIREMENTS

| No. | Particulars | Marks | Bidders Score | Remarks |
|---|---|--------------|----------------------|----------------|
| 1. | Provide a copy of the Certificate of Incorporation/Certificate of Registration. | 1 or 0 | | |
| 2. | Provide a copy of a valid KRA Tax Compliance Certificate. | 1 or 0 | | |
| 3. | Attach mobile money deposit receipt/banking deposit slip as proof of purchase of the tender document. <i>(If applying for more than one LOT, you need to provide specific payment for each LOT).</i> | 1 or 0 | | |
| 4. | Provide a copy of the Valid Business Trading License. | 1 or 0 | | |
| 5. | Submit a current CR12 from the Registrar of Companies <i>(generated not earlier than January 2024)</i> or copies of identification cards for Sole Proprietors/Partnerships. | 1 or 0 | | |
| 6. | Provide tender security from a reputable bank amounting to KES 182,000 <i>(Original Tender security must be attached)</i> valid until Monday, September 29, 2025. | 1 or 0 | | |
| 7. | Provide the Manufacturer's Certificate <i>(if bidding as the manufacturer)</i> or Manufacturer's Authorization Form/Certificate <i>(if not the manufacturer).</i> | 1 or 0 | | |
| 8. | Must submit copies of the most recent 2 sequential audited financial reports (from 2021) and each must be signed and dated by the auditor and the firms' Directors. <i>(Both reports must have an unqualified/ unmodified auditor's opinion).</i> | 1 or 0 | | |
| Bids missing any of the above mandatory decrements/requirements numbered 1 to 8 will be considered non-responsive and therefore will be eliminated at this stage | | | | |

NOTE:

- All the above documents numbered 1 to 8 should be packaged and arranged in that order under the preliminary evaluation criteria section of the tender document.
- The completed tender documents should be bound by tape. Spiral binding is discouraged.

b) Technical evaluation criteria

| No. | Detailed technical Specifications/Description of requirements | Marks | Score | Remarks |
|-----|--|----------------------|-------|---------|
| 1. | <p>Must provide catalog/brochures/data sheets and manuals detailing the specifications for each of the items below;</p> <ul style="list-style-type: none"> i. High fidelity Mannequin ii. Life form Complete GERi Nursing skills Mannequin iii. Adult Health and Lung sounds torso Mannequin iv. Malnourished Baby Mannequin v. Obese Baby Mannequin vi. Normal Baby Mannequin vii. Fetal Monitoring and Labour Progress Model viii. Episiotomy Suturing Simulators ix. Tube Feeding Simulator NG, OG and PEG x. Multipurpose venous training arm, Medium xi. Sam skeleton with muscles and ligaments xii. Volumetric Infusion pumps xiii. ECG machine – 12 Lead ECG machine xiv. Infant (Neonatal) incubator xv. Portable oxygen concentrator xvi. Diagnostic sets xvii. Medical crash cart with wheels xviii. Stainless Steel trolleys xix. Weighing Scale xx. Examination couch xxi. Suction machine xxii. Medicine Trolleys xxiii. Mayo trolley xxiv. Gauze drums xxv. Hospital Cellular Blankets xxvi. Hospital bed sheets <p>(0.5 Mark per catalog/brochure and manual provided for each requested item)</p> | 13 or 0 Marks | | |
| 2. | <p><u>High Fidelity Mannequin</u></p> <ul style="list-style-type: none"> ➤ Anatomical Accuracy: Life like skin texture and colour. Dark Skin Tone with advanced airway management, ➤ Realistic vital signs monitoring; palpable pulse, measurable blood pressure, heart rate and lung sounds and temperature. ➤ Respiratory Function: chest rise and fall, variable rates and ability to stimulate different breathing patterns ➤ Neurological function; pupillary response to light, blinking eyes, ability to simulate seizures. ➤ Voice and Sounds: preprogrammed vocal responses, ability to simulate coughing, vomiting and other sounds ➤ Fluid Management: IV arm for practicing venipuncture and IV therapy, Catherization, simulated bleeding and wound care | 5 or 0 Marks | | |

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|----|--|---------------------|--|--|
| | <ul style="list-style-type: none"> ➤ Monitoring and Feedback: Integration with patient monitors to display real-time vital signs, data recording and playback for debriefing sessions ➤ Additional features: Compatibility with standard medical equipment – defibrillators, ventilators | | | |
| 3. | <p><u>Life/form® Complete GERi™ Nursing Skills Manikin,</u></p> <ul style="list-style-type: none"> ➤ Brand: Life form adult geri manikin. Life like representation of elderly patient. ➤ Articulation and positioning: fully articulated joints for realistic position ➤ Vital signs simulation – palpable pulses, auscultation points for heart. Lung and bowel sounds ➤ Clinical skills: IV insertion & therapy, Intramuscular and subcutaneous injections, catheterization, wound care ➤ Accessories: IV Training arm, Catheterization Kit, Wound care modules | 4 or 0 Marks | | |
| 4. | <p><u>Adult Heart and Lung Sounds Torso Mannequin</u></p> <ul style="list-style-type: none"> ➤ Anatomical realism with accurate anatomical landmarks ➤ Dark skin tone ➤ Auscultation sites: <ul style="list-style-type: none"> - Heart sounds,- 4 primary auscultation sites. - Lung sounds: anterior and posteriour lung fields for auscultation - Bowel sound: multiple abdominal quadrants for bowel sound auscultation ➤ Sound library: prerecorded heart, lung and bowel sounds (normal and abnormal sounds for comprehensive training) ➤ Dimensions: life-size adult torso (55 – 60cm in height) ➤ Power supply: Operates on batteries or AC for continuous use | 2 or 0 Marks | | |
| 5. | <p><u>Malnourished Baby Mannequin</u></p> <p>Flexible joints allow head, neck and limbs moving freely and anatomical structure</p> <p>Care of lavage, enema and urethral catheterization</p> <p>Holistic nursing: sponge bath, clothes changing, feeding and diaper changing</p> <p>Replaceable chest skin</p> <p>Imported plastic material and very durable</p> | 2 or 0 Marks | | |
| 6. | <p><u>Obese Baby Mannequin</u></p> <p>Flexible joints allow head, neck and limbs moving freely</p> <p>Realistic skin and anatomical structure</p> <p>Care of lavage, enema and urethral catheterization</p> <p>Holistic nursing: sponge bath, clothes changing, feeding and diaper changing</p> <p>Replaceable chest skin</p> <p>Imported plastic material and very durable</p> | 2 or 0 Marks | | |

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|-----|---|---------------------|--|--|
| 7. | <u>Normal Baby Mannequin</u> Flexible joints allow head, neck and limbs moving freely Realistic skin and anatomical structure Care of lavage, enema and urethral catheterization Holistic nursing: sponge bath, clothes changing, feeding and diaper changing Replaceable chest skin Imported plastic material and very durable | 2 or 0 Marks | | |
| 8. | <u>Fetal Monitoring and Labor Progress Model</u> Set – ➤ For vaginal examinations, assessment of labour progress and dilation palpation of fetal fontanel and suture lines ➤ Realistic labour assessment includes fetal head, lower uterine segment fetal buttocks for breech ➤ Model Dimensions and Weight: Box Dimensions: 65cm x 37.5cm x 30cm ➤ Weight: 7kg | 2 or 0 Marks | | |
| 9. | <u>Episiotomy Suturing Simulators (Set of 3)</u> ➤ Anatomical Realism: Realistic representation of the perineum and vaginal opening ➤ Brand: Life Form ➤ Life like texture and flexibility for accurate suturing practice ➤ Dimensions 15 -20 cm length and 10 to 15cm width Wt: 05 – 1kg ➤ High quality synthetic material | 2 or 0 Marks | | |
| 10. | <u>Tube Feeding Simulator NG, OG and PEG</u> ➤ Gastric tube tube management simulator ➤ Dark skin tone ➤ Life size torso ➤ Feeding tube insertion and confirmation of tube placement (NG/OG) ➤ Transparent structure which allows direct observation of progress and tube placement ➤ Set includes: 1 male torso,1 support base,1 drain tube,1 funnel, 1 plastic cup, 1 tube feeding routes panel, 1 chest sheet,1 instruction manual / 1 lubricant ➤ Size 65cm width, 37cm depth, 23cm height ➤ Weight 4.4 kg | 2 or 0 Marks | | |
| 11. | <u>Multipurpose Venous Training Arm, Medium</u> ➤ Adult-sized right training arm in tourniquet position with clenched fist, Prominent venous network, Veins in dorsum of hand, Adjustable blood pressure ➤ Size: 82cm x 17.5cm x 17.5cm ➤ Wt: 4kg | 2 or 0 Marks | | |
| 12. | <u>Sam Skeleton with Muscles and Ligaments on Pelvic Stand</u> ➤ Anatomical accuracy: full size adult human skeleton with detailed representation of bones, muscles and ligaments, accurate anatomical landmarks and structures ➤ Hand painted muscles and ligaments ➤ Articulation: fully articulated joints for realistic movement and positioning, | 2 or 0 Marks | | |

| | | | | |
|-----|---|---------------------|--|--|
| | <ul style="list-style-type: none"> ➤ Pelvic stand: mounted on a sturdy pelvic stand for easy display and study, adjustable height and angle for optimal viewing. ➤ Dimensions and Weight: Size: 69.5 in, Weight: 22.81 lb | | | |
| 13. | <u>Volumetric Infusion pumps</u> <ul style="list-style-type: none"> ➤ Infusion Rate Range: 0.1 -1500mL/hr ➤ Infusion modes: continuous, Intermittent, Patient-controlled Analgesia, multi-step programming ➤ Alarm system- air in line detection, occlusion alarm, low battery alarm, empty reservoir alarm, over-pressure alarm ➤ Dimensions – 10-15 inches height, 6-10 inches width, 4-6 inches in depth ➤ Weight 2.3-4.5kg ➤ Display: LCD or touchscreen display | 2 or 0 Marks | | |
| 14. | <u>ECG machine - 12 lead ECG machine with LCD touchscreen, wireless connectivity</u> <ul style="list-style-type: none"> ➤ ECG Leads – 12 lead system, placement: compatible with standard limb and chest lead placements ➤ Display: LCD touchscreen 8- 12 inches ➤ Wireless connectivity – Wi-Fi & Bluetooth enabled ➤ Simulation mode: - Preprogrammed ECG Scenarios; includes normal and abnormal ECG patterns for training purposes, Customizable scenarios ➤ Printing: - Built-in Printer ➤ Dimensions 12-15inches width, 8-10 inches in depth 2-4 inches height, Weight: Approx 2.3-4.5kg | 2 or 0 Marks | | |
| 15. | <u>Infant – (neonatal) Incubator</u> <ul style="list-style-type: none"> ➤ With temperature control (25–37°C) and dimensions of 100 x 60 x 50 cm ➤ Temp control: Range 25-37 degree Celcius ➤ Modes: Air control mode and skin control mode ➤ Humidity control: Range 40%-80% relative humidity, built in humidifier ➤ Alarm system: Temperature, humidity, power failure alarm ➤ Transparent hood ➤ Hand Access ports, IV and Monitor ports | 2 or 0 Marks | | |
| 16. | <u>Portable oxygen concentrator</u> - light weight and portable with adjustable flow settings flow rate 1-5L/min <ul style="list-style-type: none"> ➤ Oxygen Delivery Modes: Continous flow ➤ Light weight and compact design ➤ Adjustable flow settings | 2 or 0 Marks | | |
| 17. | <u>Medical crash cart with wheels</u> – <ul style="list-style-type: none"> ➤ Crash Cart Durable plastic with 5 drawers, and IV pole attachment 90 cm height. ➤ At least 60cm x 60cm width ➤ Mobility: 4 swivel caster wheels with 2 locking wheels ➤ Work surface: Flat, smooth top shelf ➤ Material: Durable plastic | 2 or 0 Marks | | |
| 18. | <u>Stainless steel trolleys</u> – | 2 or 0 Marks | | |

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|-----|--|---------------------|--|--|
| | <ul style="list-style-type: none"> ➤ Stainless steel instrument trolley with swivel wheels with at least 2 locking wheels ➤ Dimensions: Height 90cm Width 60 cm Depth 45-60cm ➤ 3-4 shelves ➤ Load Capacity 45-60kg Side rails to prevent items from falling off | | | |
| 19. | <u>Weighing Scale</u> <ul style="list-style-type: none"> ➤ Digital human weighing scale ➤ Must have height measurement rod at least 200cm ➤ Non slip platform 30-40cm x 30-40cm | 2 or 0 Marks | | |
| 20. | <u>Examination couch</u> <ul style="list-style-type: none"> ➤ Study, Wooden or Steel Frame ➤ Dimensions: Length: Minimum 200cm Width minimum 70cm Height: 90cm ➤ Weight capacity: 150-250kg ➤ Adjustability: Backrest- adjustable angel 0-75degrees. Headrest: Can be raised or lowered for patient comfort | 2 or 0 Marks | | |
| 21. | <u>Suction machine</u> <ul style="list-style-type: none"> ➤ Suction Machine with two bottles - portable suction unit with double bottle system and adjustable vacuum pressure ranging from 100mmHg to 600mmHg ➤ Flow rate: 20-30liters per minute ➤ Double bottle system: two collection bottles 1L to 2L each ➤ Secure airtight lids | 2 or 0 Marks | | |
| 22. | <u>Diagnostic Sets</u> <ul style="list-style-type: none"> ➤ stainless steel with durable carrying case. ((Otoscope Speculae Nasal speculum, laryngeal mirrors Bent Arm) Illuminator Tongue Depressor Laryngeal Mirror | 2 or 0 Marks | | |
| 23. | <u>Medicine Trolleys</u> <ul style="list-style-type: none"> ➤ Material: stainless steel with lockable wheels, approximately 90cm height ➤ Dimensions: 60X70cm ➤ 3 shelves with rails | 2 or 0 Marks | | |
| 24. | <u>Mayo Trolley</u> <ul style="list-style-type: none"> ➤ Material: stainless steel with lockable wheels, adjustable height ➤ Double tray with lockable wheels | 2 or 0 Marks | | |
| 25. | <u>Gauze Drums</u> <ul style="list-style-type: none"> ➤ Material: Stainless steel ➤ Dimensions 30cm diameter by 30cm height ➤ With clasp lockable lid | 2 or 0 Marks | | |
| 26. | <u>Hospital Grade Cellular Blankets</u> <ul style="list-style-type: none"> ➤ Material: Cotton ➤ Dimensions: 36inches by 80 inches ➤ Colour: Blue | 2 or 0 Marks | | |
| 27. | <u>Plain Hospital Bed Sheets</u> <ul style="list-style-type: none"> ➤ Material: Polyester-Cotton blend | 2 or 0 Marks | | |

| | | | | |
|---|---|------------------|--|--|
| | <p>➤ Colour: Blue</p> <p>Dimensions: 36inches by 80 inches</p> | | | |
| 28. | <p>Warranty:</p> <p>Provide Warranty for at least 2 years from date of delivery for;</p> <ul style="list-style-type: none"> i. High fidelity Mannequin ii. Life form Complete GERi Nursing skills Mannequin iii. Adult Health and Lung sounds torso Mannequin iv. Malnourished Baby Mannequin v. Obese Baby Mannequin vi. Normal Baby Mannequin vii. Fetal Monitoring and Labour Progress Model viii. Episiotomy Suturing Simulators ix. Tube Feeding Simulator NG, OG and PEG x. Multipurpose venous training arm, Medium xi. Sam skeleton with muscles and ligaments xii. Volumetric Infusion pumps xiii. ECG machine – 12 Lead ECG machine xiv. Infant (Neonatal) incubator xv. Portable oxygen concentrator xvi. Diagnostic sets xvii. Medical crash cart with wheels xviii. Stainless Steel trolleys xix. Weighing Scale xx. Examination couch xxi. Suction machine xxii. Medicine Trolleys xxiii. Mayo trolley xxiv. Gauze drums xxv. Hospital Cellular Blankets xxvi. Hospital bed sheets <p>(1 Mark per catalog/brochure and manual provided for each requested item)</p> | 26 Marks | | |
| 29. | <p>Indicate lead time for delivery of the items;</p> <ul style="list-style-type: none"> a) Less than 4 weeks - (5 Marks) b) 5-6 weeks - (3 Marks) c) 7-8 weeks - (2 Marks) d) More than 8 weeks – (1 Mark) e) Not Provided - (0 Marks) | 5 Marks | | |
| 30. | <p>Provide proof of supply of medical-related items and accessories in the recent past (2018 to date) specifying the value (Attach purchase orders/contracts/invoices as proof)</p> <ul style="list-style-type: none"> a) Orders below KES 5M – (2 Marks) b) Orders above KES 5M - but below KES 10M- (3 Marks) c) Orders above KES 10M - (5 Marks) d) Not Provided – (0 Marks) | 5 Marks | | |
| | Total Marks | 106 Marks | | |
| <p>Only bidders who score at least 79 Marks and above shall proceed to the next stage of evaluation, the Financial review evaluation stage</p> | | | | |

SECTION 4: Confidential Business Questionnaire

You are requested to give the particulars indicated in part 1 and either part 2(a), 2(b) or 2(c) whichever applies to your type of business.

Part 1 - General

Business Name: Location of Business premises: Country/Town..... Postal Address: Code: Town: Tel No.: E-mail: Fax: Nature of Business:
.....

Part 2 (a) – Individuals

Your Name in full: Nationality:
Country of Origin: Citizenship details

Part 2 (b) – Partnership

| | Name: | Nationality: | Citizenship Details: | Shares |
|----|-------|--------------|----------------------|--------|
| 1. | | | | |
| 2. | | | | |
| 3. | | | | |

Part 2 (c) – Registered Company

Private or Public:
.....

State the nominal and issue capital of the company:
.....
.....

Nominal KES:
.....

Issued KES:
.....

Give details of all directors as follows:

| | Name: | Nationality: | Citizenship Details: | Shares |
|----|-------|--------------|----------------------|--------|
| 1. | | | | |
| 2. | | | | |
| 3. | | | | |

SECTION 5: Tender Security Form

TENDER NO./AMREF/19/03/2025/002

SUPPLY, DELIVERY AND INSTALLATION OF NURSING SIMULATIONS AND SKILLS LABORATORY EQUIPMENT – LOT 4

To: Amref Health Africa,

WHEREAS *[insert: **name of Tenderer**]* (hereinafter called “the Tenderer”) has submitted its tender dated *[insert: **date of tender**]* for the performance of the above-named Contract (hereinafter called “the Tender”)

KNOW ALL PERSONS by these present that WE *[insert: **name of bank**]* of *[insert: **address of bank**]* (hereinafter called “the Bank”) are bound unto *[insert: **name of Purchaser**]* (hereinafter called “the Purchaser”) in the sum of: *[insert: **amount**]*, for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors and assigns by these presents.

Sealed with the Common Seal of the said Bank this *[insert: **number**]* day of *[insert: **month**]*, *[insert: **year**]*.

THE CONDITIONS of this obligation are the following:

1. If, after the tender submission deadline, the Tenderer
 - i. withdraws its tender during the period of tender validity specified by the Tenderer in the Tender Form, or
 - ii. does not accept the Purchaser’s corrections of arithmetic errors in accordance with the Instructions to Tenderers; or
 - iii. does not at all reply to the Purchaser’s requests for clarification.
2. If the Tenderer, having been notified of the acceptance of its tender by the Purchaser during the period of tender validity
 - (a) fails or refuses to sign the Contract Agreement when required; or
 - (b) Fails or refuses to issue the performance security in accordance with the Instructions to Tenderers.

We undertake to pay to the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due it, owing to the occurrence of any one of the two above-named CONDITIONS, and specifying the occurred condition or conditions.

This guarantee will remain in full force up to and including **Monday, September 29 2025**, and any demand in respect thereof must reach the Bank not later than the above date.

Note: A bidder who withdraws its tender after the deadline for submission will forfeit its bid security deposit.

For and on behalf of the Bank

Signed: _____ Date: _____

SECTION 6: Manufacturers' Authorization Form

(Must be on the Manufacturer's or Producer's letterhead)

To: Amref Health Africa,
Opposite Langata Road Primary School,
P.O Box 30195-00100
Nairobi, Kenya.

Dear Sirs,

WHEREAS *[insert: **name of the Manufacturer or Producer**]* (hereinafter, "we" or "us") who are established and reputable manufacturers or producers of *[insert: **name and/or description of the Goods requiring this authorization**]* (hereinafter, "Goods") having production facilities at *[insert: **address of factory**]* do hereby authorize *[insert: **name and address of Tenderer**]* (hereinafter, the "Tenderer") to submit a tender, and subsequently negotiate and sign the Contract with you against *[insert: **the specific tender name and tender number**]* for supply of laboratory equipment, including the above Goods produced by us.

We hereby extend our full guarantee and warranty for the above-specified Goods against these tender documents.

For and on behalf of the Manufacturer or Producer:

Signed: _____

Date: _____

In the capacity of *[insert: **title, position, or other appropriate designation**]* and duly authorized to sign this Authorization on behalf of *[insert: **name of manufacturer or producer**]*

NOTE: Manufacturer's Authorization must be on LETTER HEAD and addressed to Amref Health Africa and must be specific to the tender and item and signed by an authorized signatory. -MANDATORY

SECTION 7: References

| | |
|----------------------------------|----------------|
| BANK REFERENCES | |
| BANK HOLDING MAIN ACCOUNT | |
| Bank name and address: | |
| | |
| Name of account: | |
| Account number: | How long open? |

| | |
|---|-------------------------|
| COMMERCIAL REFERENCES | |
| Provide names and contract details of two customers who may be approached to verify your capacity to perform against similar contracts. | |
| LOCAL/INTERNATIONAL TRADE REFERENCE – CUSTOMER 1 | |
| Name and address: | |
| | |
| Activity: | Period of relationship: |
| Contact name: | Fax no.: |
| Telephone No.: | |
| LOCAL/INTERNATIONAL TRADE REFERENCE – CUSTOMER 2 | |
| Name and address | |
| | |
| Activity: | Period of relationship: |
| Contact name: | Fax no.: |
| Telephone No.: | |

SECTION 8: Delivery Schedule of Goods

| DESCRIPTION | QTY | UOM | DELIVERY LOCATION |
|---|-----|-----|---|
| Supply, delivery and installation of nursing simulations and skills laboratory equipment. | LOT | 1 | Amref International University, Northlands Campus |

Bidders are requested to quote and schedule delivery for all listed items in the specified quantities below.

| No. | ITEM DESCRIPTION | UOM | QUANTITY |
|-----|---|--------|----------|
| 1 | <u>High Fidelity Mannequin</u> <ul style="list-style-type: none"> ➤ Anatomical Accuracy: Life like skin texture and colour. Dark Skin Tone with advanced airway management, <ul style="list-style-type: none"> - Realistic vital signs monitoring; palpable pulse, measurable blood pressure, heart rate and lung sounds and temperature. - Respiratory Function: chest rise and fall, variable rates and ability to stimulate different breathing patterns - Neurological function; pupillary response to light, blinking eyes, ability to simulate seizures. - Voice and Sounds: preprogrammed vocal responses, ability to simulate coughing, vomiting and other sounds - Fluid Management: IV arm for practicing venipuncture and IV therapy, Catheterization, simulated bleeding and wound care - Monitoring and Feedback: Integration with patient monitors to display real-time vital signs, data recording and playback for debriefing sessions - Additional features: Compatibility with standard medical equipment – defibrillators, ventilators | Pieces | 1 |
| 2 | <u>Life/form® Complete GERI™ Nursing Skills Manikin,</u> <ul style="list-style-type: none"> - Brand: Life form adult geri manikin. Life like representation of elderly patient. - Articulation and positioning: fully articulated joints for realistic position - Vital signs simulation – palpable pulses, auscultation points for heart. Lung and bowel sounds - Clinical skills: IV insertion & therapy, Intramuscular and subcutaneous injections, catheterization, wound care - Accessories: IV Training arm, Catheterization Kit, Wound care modules | Pieces | 2 |
| 3 | <u>Adult Heart and Lung Sounds Torso Mannequin</u> <ul style="list-style-type: none"> ➤ Anatomical realism with accurate anatomical landmarks ➤ Dark skin tone ➤ Auscultation sites: <ul style="list-style-type: none"> ➤ Heart sounds,- 4 primary auscultation sites. ➤ Lung sounds: anterior and posteriour lung fields for auscultation ➤ Bowel sound: multiple abdominal quadrants for bowel sound auscultation ➤ Sound library: prerecorded heart, lung and bowel sounds (normal and abnormal sounds for comprehensive training) ➤ Dimensions: life-size adult torso (55 – 60cm in height) | Pieces | 2 |

| | | | |
|---|--|--------|---|
| | ➤ Power supply: Operates on batteries or AC for continuous use | | |
| 4 | <u>Malnourished Baby Mannequin</u> Flexible joints allow head, neck and limbs moving freely and anatomical structure Care of lavage, enema and urethral catheterization Holistic nursing: sponge bath, clothes changing, feeding and diaper changing Replaceable chest skin Imported plastic material and very durable | Pieces | 2 |
| 5 | <u>Obese Baby Mannequin</u> Flexible joints allow head, neck and limbs moving freely Realistic skin and anatomical structure Care of lavage, enema and urethral catheterization Holistic nursing: sponge bath, clothes changing, feeding and diaper changing Replaceable chest skin Imported plastic material and very durable | Pieces | 2 |
| 6 | <u>Normal Baby Mannequin</u> Flexible joints allow head, neck and limbs moving freely Realistic skin and anatomical structure Care of lavage, enema and urethral catheterization Holistic nursing: sponge bath, clothes changing, feeding and diaper changing Replaceable chest skin Imported plastic material and very durable | Pieces | 2 |
| 7 | <u>Fetal Monitoring and Labor Progress Model</u> Set – ➤ For vaginal examinations, assessment of labour progress and dilation palpation of fetal fontanel and suture lines ➤ Realistic labour assessment includes fetal head, lower uterine segment fetal buttocks for breech ➤ Model Dimensions and Weight: Box Dimensions: 65cm x 37.5cm x 30cm ➤ Weight: 7kg | Pieces | 1 |
| 8 | <u>Episiotomy Suturing Simulators (Set of 3)</u> ➤ Anatomical Realism: Realistic representation of the perineum and vaginal opening ➤ Brand: Life Form ➤ Life like texture and flexibility for accurate suturing practice ➤ Dimensions 15 -20 cm length and 10 to 15cm width Wt: 05 – 1kg ➤ High quality synthetic material | Pieces | 1 |
| 9 | <u>Tube Feeding Simulator NG, OG and PEG</u> ➤ Gastric tube tube management simulator ➤ Dark skin tone ➤ Life size torso ➤ Feeding tube insertion and confirmation of tube placement (NG/OG) ➤ Transparent structure which allows direct observation of progress and tube placement | Pieces | 1 |

| | | | |
|----|--|--------|---|
| | <ul style="list-style-type: none"> ➤ Set includes: 1 male torso, 1 support base, 1 drain tube, 1 funnel, 1 plastic cup, 1 tube feeding routes panel, 1 chest sheet, 1 instruction manual / 1 lubricant ➤ Size 65cm width, 37cm depth, 23cm height ➤ Weight 4.4 kg | | |
| 10 | <p><u>Multipurpose Venous Training Arm, Medium</u></p> <ul style="list-style-type: none"> ➤ Adult-sized right training arm in tourniquet position with clenched fist, Prominent venous network, Veins in dorsum of hand, Adjustable blood pressure ➤ Size: 82cm x 17.5cm x 17.5cm ➤ Wt: 4kg | Pieces | 3 |
| 11 | <p><u>Sam Skeleton with Muscles and Ligaments on Pelvic Stand</u></p> <ul style="list-style-type: none"> ➤ Anatomical accuracy: full size adult human skeleton with detailed representation of bones, muscles and ligaments, accurate anatomical landmarks and structures ➤ Hand painted muscles and ligaments ➤ Articulation: fully articulated joints for realistic movement and positioning, ➤ Pelvic stand: mounted on a sturdy pelvic stand for easy display and study, adjustable height and angle for optimal viewing. ➤ Dimensions and Weight: Size: 69.5 in, Weight: 22.81 lb | Pieces | 1 |
| 12 | <p><u>Volumetric Infusion pumps</u></p> <ul style="list-style-type: none"> ➤ Infusion Rate Range: 0.1 -1500mL/hr ➤ Infusion modes: continuous, Intermittent, Patient-controlled Analgesia, multi-step programming ➤ Alarm system- air in line detection, occlusion alarm, low battery alarm, empty reservoir alarm, over-pressure alarm ➤ Dimensions – 10-15 inches height, 6-10 inches width, 4-6 inches in depth ➤ Weight 2.3-4.5kg ➤ Display: LCD or touchscreen display | Pieces | 1 |
| 13 | <p><u>ECG machine - 12 lead ECG machine with LCD touchscreen, wireless connectivity</u></p> <ul style="list-style-type: none"> ➤ ECG Leads – 12 lead system, placement: compatible with standard limb and chest lead placements ➤ Display: LCD touchscreen 8- 12 inches ➤ Wireless connectivity – Wi-Fi & Bluetooth enabled ➤ Simulation mode: - Preprogrammed ECG Scenarios; includes normal and abnormal ECG patterns for training purposes, Customizable scenarios ➤ Printing: - Built-in Printer ➤ Dimensions 12-15 inches width, 8-10 inches in depth 2-4 inches height, ➤ Weight: Approx 2.3-4.5kg | Pieces | 4 |
| 14 | <p><u>Infant – (neonatal) Incubator</u></p> <ul style="list-style-type: none"> ➤ With temperature control (25–37°C) and dimensions of 100 x 60 x 50 cm ➤ Temp control: Range 25-37 degree Celcius ➤ Modes: Air control mode and skin control mode ➤ Humidity control: Range 40%-80% relative humidity, built in humidifier | Pieces | 1 |

| | | | |
|----|---|--------|---|
| | <ul style="list-style-type: none"> ➤ Alarm system: Temperature, humidity, power failure alarm ➤ Transparent hood ➤ Hand Access ports, IV and Monitor ports | | |
| 15 | <p><u>portable oxygen concentrator</u> - light weight and portable with adjustable flow settings flow rate 1-5L/min</p> <ul style="list-style-type: none"> ➤ Oxygen Delivery Modes: Continuous flow ➤ Light weight and compact design ➤ Adjustable flow settings | Pieces | 1 |
| 16 | <p><u>Medical crash cart with wheels</u> –</p> <ul style="list-style-type: none"> ➤ Crash Cart Durable plastic with 5 drawers, and IV pole attachment 90 cm height. ➤ At least 60cm x 60cm width ➤ Mobility: 4 swivel caster wheels with 2 locking wheels ➤ Work surface: Flat, smooth top shelf ➤ Material: Durable plastic | Pieces | 1 |
| 17 | <p><u>Stainless steel trolleys</u> –</p> <ul style="list-style-type: none"> ➤ Stainless steel instrument trolley with swivel wheels with at least 2 locking wheels ➤ Dimensions: Height 90cm Width 60 cm Depth 45-60cm ➤ 3-4 shelves ➤ Load Capacity 45-60kg ➤ Side rails to prevent items from falling off | Pieces | 4 |
| 18 | <p><u>Weighing Scale</u></p> <ul style="list-style-type: none"> ➤ Digital human weighing scale ➤ Must have height measurement rod at least 200cm ➤ Non slip platform 30-40cm x 30-40cm | Pieces | 1 |
| 19 | <p><u>Examination couch</u></p> <ul style="list-style-type: none"> ➤ Study, Wooden or Steel Frame ➤ Dimensions: Length: Minimum 200cm Width minimum 70cm Height: 90cm ➤ Weight capacity: 150-250kg ➤ Adjustability: Backrest- adjustable angle 0-75degrees. Headrest: Can be raised or lowered for patient comfort | Pieces | 2 |
| 20 | <p><u>Suction machine</u></p> <ul style="list-style-type: none"> ➤ Suction Machine with two bottles - portable suction unit with double bottle system and adjustable vacuum pressure ranging from 100mmHg to 600mmHg ➤ Flow rate: 20-30liters per minute ➤ Double bottle system: two collection bottles 1L to 2L each ➤ Secure airtight lids | Pieces | 1 |
| 21 | <p><u>Diagnostic Sets</u></p> <ul style="list-style-type: none"> ➤ stainless steel with durable carrying case. ((Otoscope Speculae Nasal speculum, laryngeal mirrors Bent Arm) Illuminator Tongue Depressor Laryngeal Mirror | Pieces | 4 |

| | | | |
|----|--|--------|----|
| 22 | <u>Medicine Trolleys</u> <ul style="list-style-type: none"> ➤ Material: stainless steel with lockable wheels, approximately 90cm height ➤ Dimensions: 60X70cm ➤ 3 shelves with rails | Pieces | 1 |
| 23 | <u>Mayo Trolley</u> <ul style="list-style-type: none"> ➤ Material: stainless steel with lockable wheels, adjustable height ➤ Double tray with lockable wheels | Pieces | 2 |
| 24 | <u>Gauze Drums</u> <ul style="list-style-type: none"> ➤ Material: Stainless steel ➤ Dimensions 30cm diameter by 30cm height ➤ With clasp lockable lid | Pieces | 2 |
| 25 | <u>Hospital Grade Cellular Blankets</u> <ul style="list-style-type: none"> ➤ Material: Cotton ➤ Dimensions: 36inches by 80 inches ➤ Colour: Blue | Pairs | 12 |
| 26 | <u>Plain Hospital Bed Sheets</u> <ul style="list-style-type: none"> ➤ Material: Polyester-Cotton blend ➤ Colour: Blue ➤ Dimensions: 36inches by 80 inches | Pairs | 12 |

PART B: FINANCIAL REQUIREMENTS

PLEASE PROVIDE THIS IN A DIFFERENT ENVELOPE [The financial bid **MUST** be in a separate envelope marked with the tender reference number, tender name, vendor's name and vendor's contact details. The financial bid will only be opened for those bidders who will have qualified in the technical evaluation]

SECTION 1: Price Schedule

| BIDDERS NAME | SPECIFICATIONS | TENDER NUMBER | QTY | UNIT PRICE | 16% VAT | TOTAL | REMARKS |
|--------------|----------------|---------------|-----|------------|---------|-------|---------|
| | | | | | | | |
| TOTAL PRICE | | | | | | | |

SECTION 2: Delivery Leadtime

| BIDDERS NAME | SPECIFICATIONS | TENDER NUMBER | QTY | DELIVERY LEAD TIME | REMARKS |
|--------------|----------------|---------------|-----|--------------------|---------|
| | | | | | |
| TOTAL | | | | | |

Note. In case of a discrepancy between the unit price and the total, the unit price shall prevail.

| | | |
|----------------------------|------------------------|----------------------|
| Currency: | Grand Total Bid Price: | Amount in Figures: |
| | | Amount in Words: |
| Bidder's Name and Address: | Date | Signature and Stamp: |

Note: Indicate the breakdown of all taxes applicable.

DECLARATION

I/We have completed this form (s) accurately at the time of reply and it is agreed that all responses can be substantiated, if requested to do so, and that any inaccuracy in the information filled herein will lead to disqualification of the tenderer.

For and on behalf of:

.....

Name:

.....

Date:

.....

Signature:

.....

DELIVERY COMMITMENT FORM

I/We acknowledge the delivery schedule above

[insert: tenderers name]

for the procurement of and do hereby commit

[insert: description and the tender number]

ourselves that we shall deliver these goods withinas stipulated in this tender document.

[insert: timelines]

For and on behalf of:

.....

Name:

.....

Date:

.....

Signature:

.....

ANNEX 1: STAGES OF TENDER

PART A

a) Preliminary Evaluation

Tenderers are required to comply with mandatory requirements

- ✓ Bidders who shall not provide any of the documents shall be considered non-responsive and shall not proceed to the next stage(s) of evaluation

b) Technical Evaluation

i. Documents Examination

- ✓ Bidders who will not meet the pass mark(s) as specified shall be considered non-responsive and shall not proceed to the next stage(s) of evaluation

ii. Product Evaluation

- ✓ The technical evaluation shall involve the product evaluation and or samples where applicable

PART B

a) Financial Evaluation & Delivery lead time evaluation

- ✓ Tenderers who are successful at the proceeding stages shall have their prices and delivery period compared and award recommended to the lowest evaluated responsive bid.

b) Contracting

- ✓ If accepting the offer, the successful bidder shall be contracted per the sample standard agreement accessible on the Amref website.